

Paris – 23 January 2014

### 2013 REVENUE RISES 6.6% TO €5.1 BILLION

Compagnie Plastic Omnium's revenue for the year ended 31 December 2013 totaled €5,124.5 million, representing an increase over the previous year of 6.6% as reported and 9.2% at constant scope of consolidation and exchange rates. Growth continued at a sustained rate in second-half 2013, rising 5.8% as reported and 10% at constant scope of consolidation and exchange rates.

In € millions, by business	Second-half		Change	Year		Change
	2012	2013		2012	2013	
Plastic Omnium Automotive	2,181.5	2,315.9	+6.2%	4,343.0	4,655.2	+7.2%
Plastic Omnium Environment	234.3	240.7	+2.7%	463.2	469.3	+1.3%
<b>Consolidated revenue</b>	<b>2,415.8</b>	<b>2,556.6</b>	<b>+5.8%</b>	<b>4,806.2</b>	<b>5,124.5</b>	<b>+6.6%</b>

Plastic Omnium, which has a global manufacturing base of 110 plants in 29 countries, saw revenue growth in all its regions during the year. The Company pursued its sustained development in Asia and North and South America led by the dynamism of automobile production and industrial investment projects in both regions (nine plants in two years). In Europe, Plastic Omnium recorded strong growth, particularly in the second half, reflecting the Company's solid positioning with its innovative solutions that reduce vehicle weight on recent launches such as the Range Rover Sport, Skoda Superb, Nissan Qashqai, Renault Captur, Peugeot 2008 and 308...

In € millions and as % of revenue by region	Year		Change	At constant scope of consolidation and exchange rates
	2012	2013		
France	742.5 15%	727.9 14%	-2.0%	-2.0%
Western Europe (excl. France)	1,274.1 27%	1,437.9 28%	+12.9%	+13.8%
Eastern Europe	467.6 10%	511.4 10%	+9.4%	+9.1%
North America	1,312.5 27%	1,376.1 27%	+4.8%	+8.1%
South America, Africa	246.2 5%	266.1 5%	+8.1%	+26.7%
Asia	763.3 16%	805.1 16%	+5.5%	+8.7%
<b>Consolidated revenue</b>	<b>4,806.2</b> 100%	<b>5,124.5</b> 100%	<b>+6.6%</b>	<b>+9.2%</b>

### REVENUE BY BUSINESS

In 2013, revenue generated by **Plastic Omnium Automotive** amounted to €4,655.2 million, an increase of 7.2% as reported and 10% at constant scope of consolidation and exchange rates. With this performance, **the business once again outperformed worldwide automobile production, which rose by 3.5% for the year.**

In 3 years, by pursuing its strategic focus on technological leadership and strengthening the production base in fast-growing countries, the Automotive Division has seen its revenue increase by €1.5 billion (48%), resulting in market share gains. The exterior components business is no. 1 worldwide with a 10% market share, compared with 8% in 2010, and the fuel system business is also no. 1 worldwide with a 22% market share, versus 16% in 2010.

**In 2013, the Company strengthened its investments in Research and Development** with the opening of two new development centers for exterior components – one in Slovakia and the other in China – and the construction launch of its global R&D center for its fuel tank/fuel system business in Compiègne, France, which is scheduled to open in late 2014. These investments reflect the Company's commitment to making vehicles lighter and reducing emissions.

The past year was also rich in project launches with 107 new automotive programs, of which 20% featuring innovative weight and emissions reduction offering and 40% in fast-growing regions.

**Revenue generated by Plastic Omnium Environment, the world leader in household waste container systems, improved 1.9% at constant scope of consolidation and exchange rates.** In a still-difficult European economic environment, the Division has strengthened its positions, signing new contracts such as the Mulhouse-Alsace and Nice-Côte d'Azur urban areas (France), Budapest (Hungary), Geneva (Switzerland) and Hamburg (Germany). The cost-reduction plan initiated in first-half 2013 produced results in the second half and the Division will take full benefit of the plan in 2014, as announced.

Compagnie Plastic Omnium will publish its 2013 results on 27 February 2014. The increase in revenue and the impact of the cost-reduction programs will result in a further improvement in full-year earnings and a continued lowering of debt.