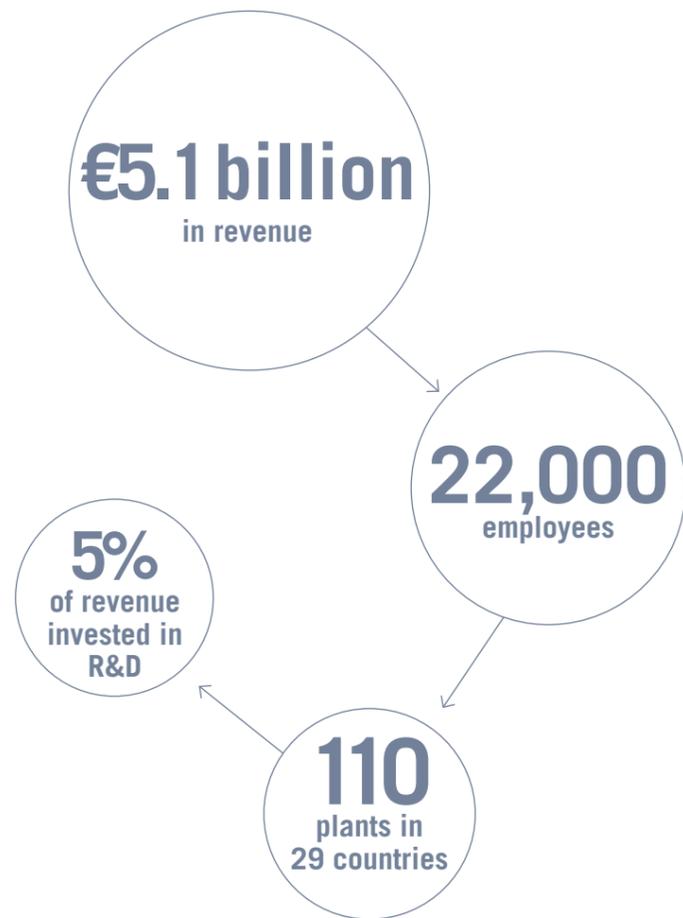




PLASTIC OMNIUM

2013 BUSINESS REVIEW



Compagnie Plastic Omnium

A MATTER OF CONFIDENCE

And if the sole relevant question were that of confidence?

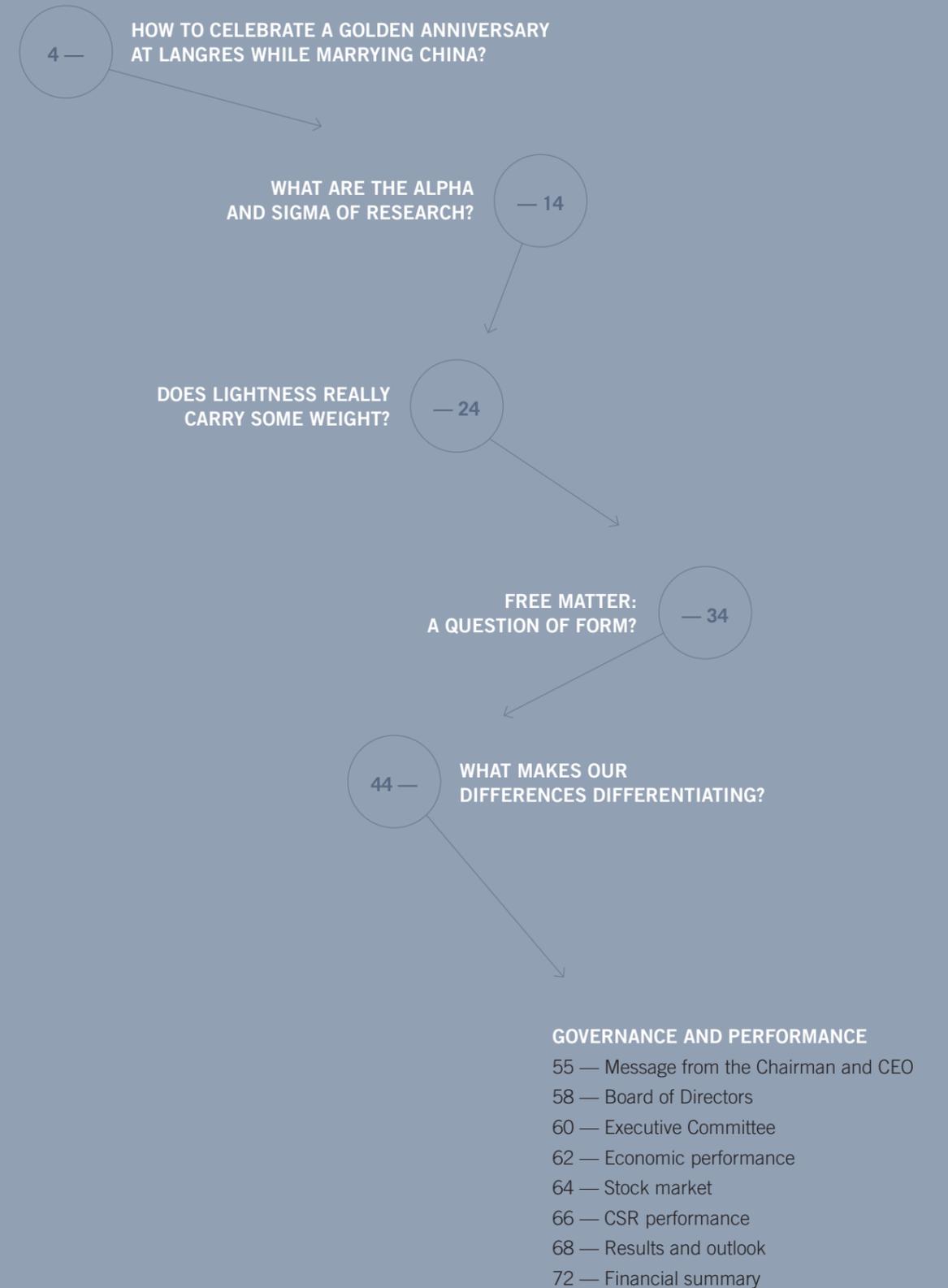
Our company's confidence in its teams, their skills and commitment, their ability to advance together to achieve a common vision.

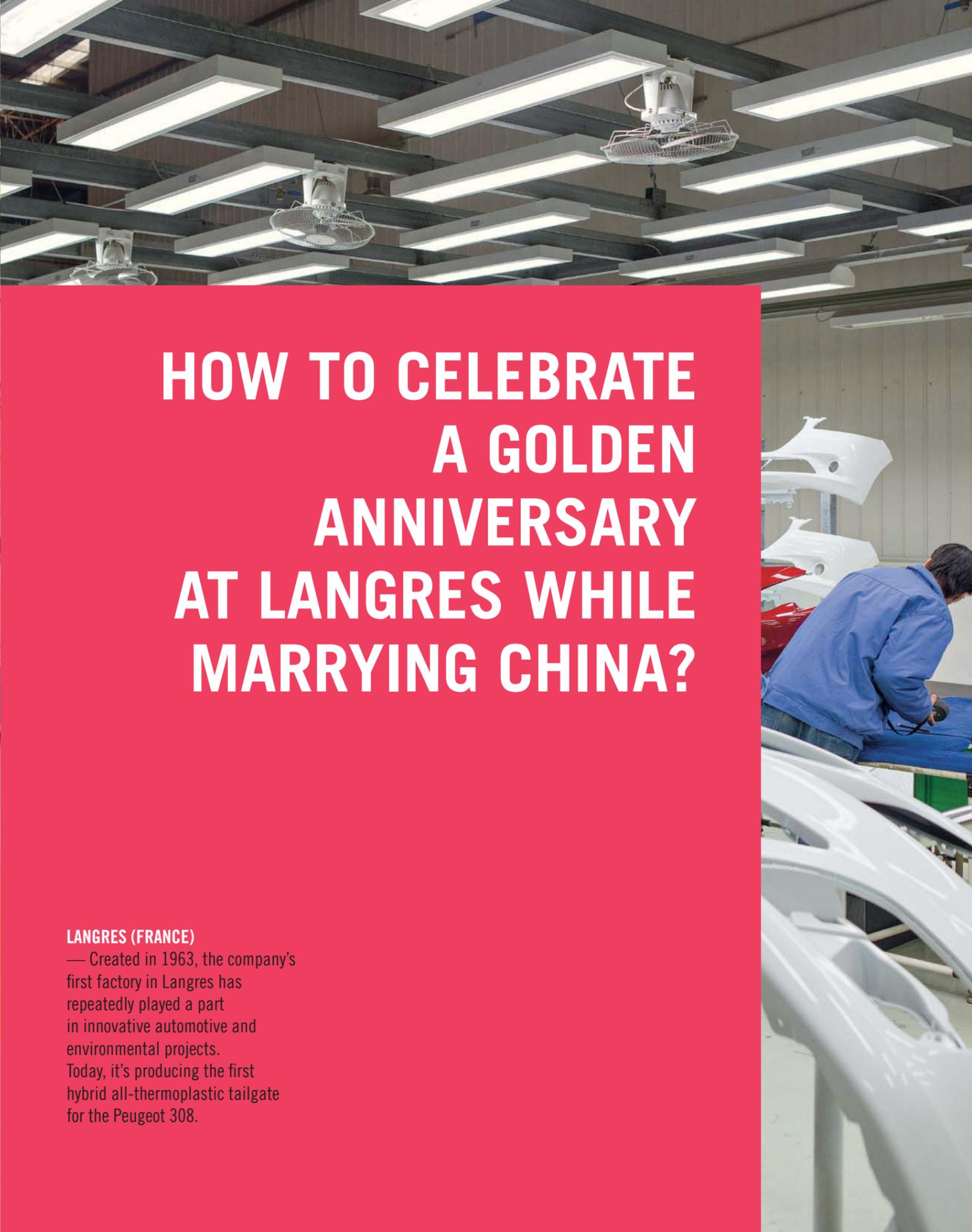
Our confidence in the future and in our R&D teams' talent and creativity in developing truly sustainable green technology solutions.

Our shareholders' confidence in our strategy, underscored by the remarkable stability of Plastic Omnium's shareholding since the company's creation, in 1947.

Confidence drives our success.

A response,
for today and tomorrow.





HOW TO CELEBRATE A GOLDEN ANNIVERSARY AT LANGRES WHILE MARRYING CHINA?

LANGRES (FRANCE)

— Created in 1963, the company's first factory in Langres has repeatedly played a part in innovative automotive and environmental projects. Today, it's producing the first hybrid all-thermoplastic tailgate for the Peugeot 308.



WUHAN (CHINA)

— A major center and logistics hub for China's auto industry, the city of Wuhan is one of Plastic Omnium's main bases in the country. Its two factories produce exterior body parts and fuel systems for General Motors, Nissan, PSA, BMW and Suzuki.



PLASTIC OMNIUM'S CLOSE PROXIMITY TO CUSTOMERS AROUND THE WORLD ENABLES IT TO SERVE THEIR NEEDS EACH DAY WITH A WELL-BALANCED MIX OF GLOBAL DEVELOPMENT AND LOCAL PRESENCE. ITS INTERNATIONAL DIMENSION IS A STRENGTH THAT ENABLES ITS CONTINUED GROWTH. INVEST, BUILD, DEVELOP, SELL, MANUFACTURE, DELIVER: PLASTIC OMNIUM'S EMPLOYEES ENABLE IT TO CONTINUE EXPANDING GEOGRAPHICALLY AND TO KEEP PACE WITH GLOBALIZATION.



— we apply our expertise throughout the world



— 107 new programs worldwide in 2013

LOZORNO

As part of its continuous improvement initiative, Plastic Omnium Auto Exterior selected the Lozorno (Slovakia) site to define and implement best practices in organization, management and processes. Deployment throughout all division sites is helping to further optimize costs and improve overall performance indicators, including quality and the safety of people and property.

THE REALITY OF GLOBALIZATION

As early as the 1970s, Plastic Omnium understood the importance of growing internationally. Expansion began, first in Europe, followed by North America and Asia. Through its investments and alliances, Plastic Omnium has built a remarkable industrial, R&D and sales network. These capabilities enable the company to effectively support automaker deployment strategies worldwide and local community waste management projects.

AN EFFICIENT ORGANIZATION FOR GROWTH

Plastic Omnium self-finances its development, accelerating investment in growth areas, with 10 new BRIC country plants in 2013, and making major investments in R&D to prepare for the future. Between 2013 and 2016, 16 new plants will be built worldwide.

The successful expansion of production to all continents reflects strict compliance with Plastic Omnium rules. Constructed plants meet all standards and focus equally on performance objectives and safety requirements. Products are rapidly developed and customized to each market's specific needs. Global automotive platforms are supported through a networked organization. Deliveries that meet the highest standards of quality and timeliness, strict management of costs and the creation of multicultural local teams: an approach that gives Plastic Omnium the agility to react quickly to market changes and establish itself as a leader in emerging and high growth regions.



— we produced 1 million tailgates, 16 million bumpers and 18 million fuel systems in 2013



MEASHAM

The Plastic Omnium Auto Exterior plant in Measham (UK) is a partner of Jaguar Land Rover and Nissan. With its new paint line for tailgates and bumpers, the plant is able to paint the bumpers for Britain's largest premium vehicles.

SOROCABA

The company's third automobile plant in Brazil, after Taubaté and Curitiba, Sorocaba delivers fuel systems for the Toyota Etios and the Hyundai HB20. Plastic Omnium Auto Inergy was the first manufacturer at Toyota's supplier center.



— between 2013 and 2016, 1.2 billion euros will be invested worldwide



RAYONG

Present in Thailand since 1999, Plastic Omnium Auto Inergy delivered its first fuel systems in 2001 to General Motors. In 2013, the Rayong plant delivered 1.4 million parts, 50% of the local market. The dynamic, profitable business supports numerous programs for Toyota, Isuzu, Ford/Mazda, Nissan, General Motors and Suzuki.

INVESTING FOR THE FUTURE

The global car market will grow nearly 20% over the next four years, from 82 to 96 million vehicles, of which 70% will be in BRIC countries, with 50% in China. Its investment commitments and technology leadership put Plastic Omnium in pole position to achieve growth that continues to outpace the market. Present in China since 2007, Plastic Omnium further strengthened its industrial footprint in opening five new factories in 2013, bringing to 19 the total number of sites, with five more under construction. As a partner of international automakers with strong local links, Plastic Omnium also supplies Chinese automakers like SAIC, BAIC, FAW, Geely and, soon, JAC.

In Russia, where Plastic Omnium holds 45% of the fuel systems market, construction is proceeding on the St. Petersburg

plant. The company's third unit in the country will supply Ford, Nissan and General Motors. A new front-end assemblies plant in Hungary also supports growth in Eastern Europe. Following China, North America also contributed significantly to growth in 2013. Major events in the United States included ramp up of the Huron site for Ford and expansion of the Anderson plant to respond to BMW's increased business. In Mexico, a paint line was launched in Puebla for the bumper on the new Volkswagen Golf.

Mercedes A-Class, Mercedes GLA, Renault Captur, Range Rover Sport, Peugeot 308, Citroën Picasso, Porsche Macan, Škoda Yeti... In Europe, Plastic Omnium has participated in 52 product launches, reflecting the success of its innovative offerings to reduce vehicle weight and emissions.

HURON

The October 15, 2013 inauguration of the Huron (Michigan) factory highlighted the importance of the investment and the high level of activity at the site, which produces fuel systems for Ford. In 2013, site teams, already equipped with six blowers, produced 1.5 million fuel systems.

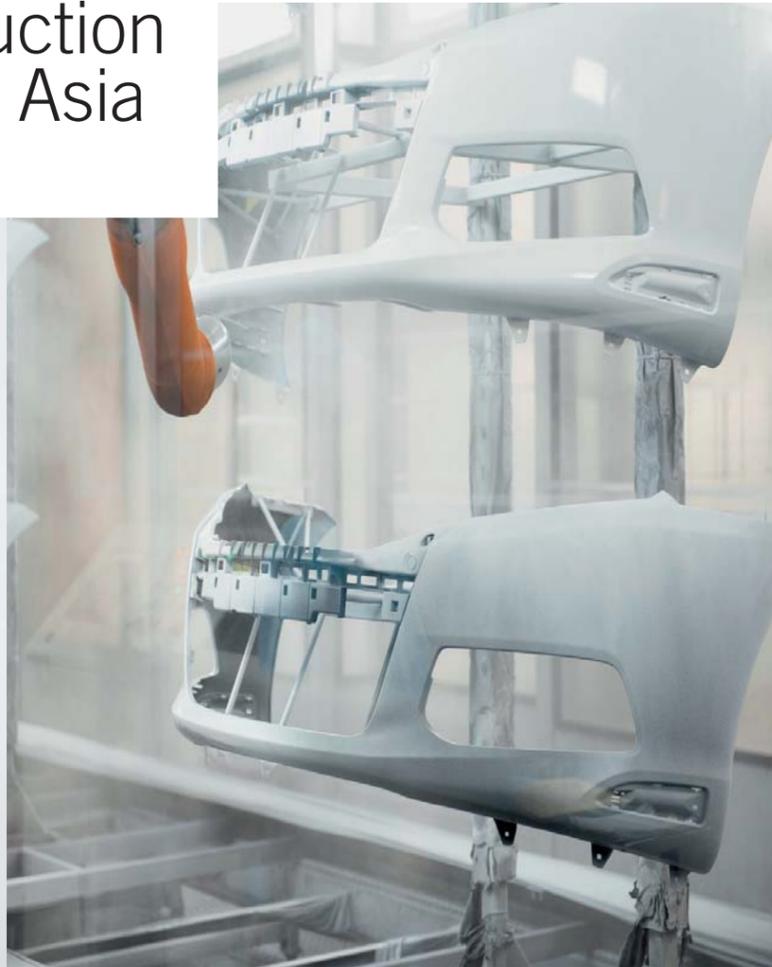


FROM POLAND TO LILLE, FRANCE

Plastic Omnium Environment's business was strong in Poland, with 340,000 containers delivered in seven regions, including in the cities of Warsaw, Gliwice, Poznań, Wrocław and Kielce.

A Plastic Omnium Environment client since the 1990s, Lille Métropole replaced 65% of its fleet of wheeled waste collection bins and will install 300 fixed waste bins, including the division's most recent model.

— 34 production launches in Asia in 2013



NINGBO

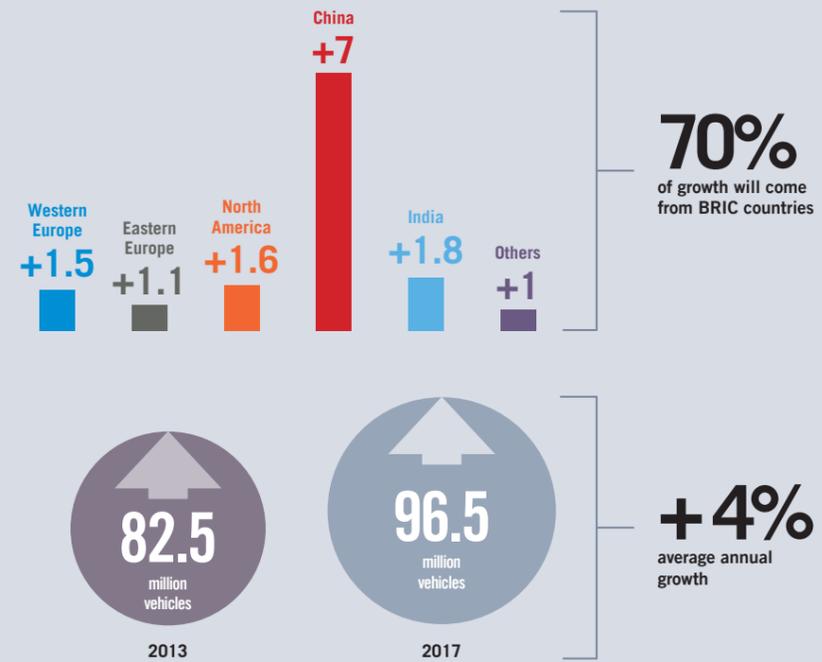
To respond to a new order from Geely, one of China's leading automakers, Plastic Omnium Auto Inergy is building a new factory near its customer's assembly lines in Ningbo. Once operational in 2015, the fuel system will be used on vehicles sold in China, Eastern Europe, South America, Africa, the Middle East and Asia-Pacific.

THE GLOBAL AUTOMOTIVE INDUSTRY, A MARKET OF GROWTH AND INNOVATION

Originating in Europe, Plastic Omnium's innovations are exported worldwide to capture new market share, including orders for Higate Tailgates in China for a series to be launched in autumn 2014. Plastic Omnium Auto Inergy plans to expand its TSBM blowing technology in Asia, following its success in Europe and the United States. The growing popularity of plastic fuel tanks in China, India and other Asian countries and the increasing quantities of metal/plastic substitution are further driving growth.

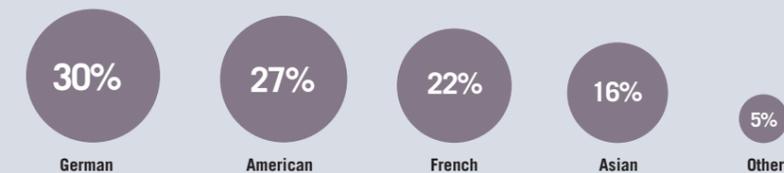
Global automotive production, 2013-2017

In millions of vehicles (light vehicles) – Source: IHS, January 2014.



A balanced client portfolio

Automobile revenue by auto manufacturer nationality



5%

of revenue invested in R&D.

“Investment and innovation are the two drivers for growing faster than the market.”

+14

million vehicles produced worldwide between 2014 and 2017.

CONFIDENCE AND QUALITY

Toyota, PSA Peugeot Citroën and General Motors demonstrated their confidence in Plastic Omnium with Quality recognitions throughout 2013. In November, General Motors presented its “2013 Supplier Quality Excellence Award” to the Wuhan plant for its performance in terms of quality, delivery, responsiveness and service in producing fuel systems for a major program.



WHAT ARE THE ALPHA AND SIGMA OF RESEARCH?

α -ALPHATECH

— Launched in June 2013, α -Alphatech will be Plastic Omnium's second global R&D center in France, when it opens in September 2014. With cutting edge research and testing facilities, the 23,000-m² campus in Compiègne will host a 450-member team, designing tomorrow's fuel and emissions control systems.





Σ-SIGMATECH

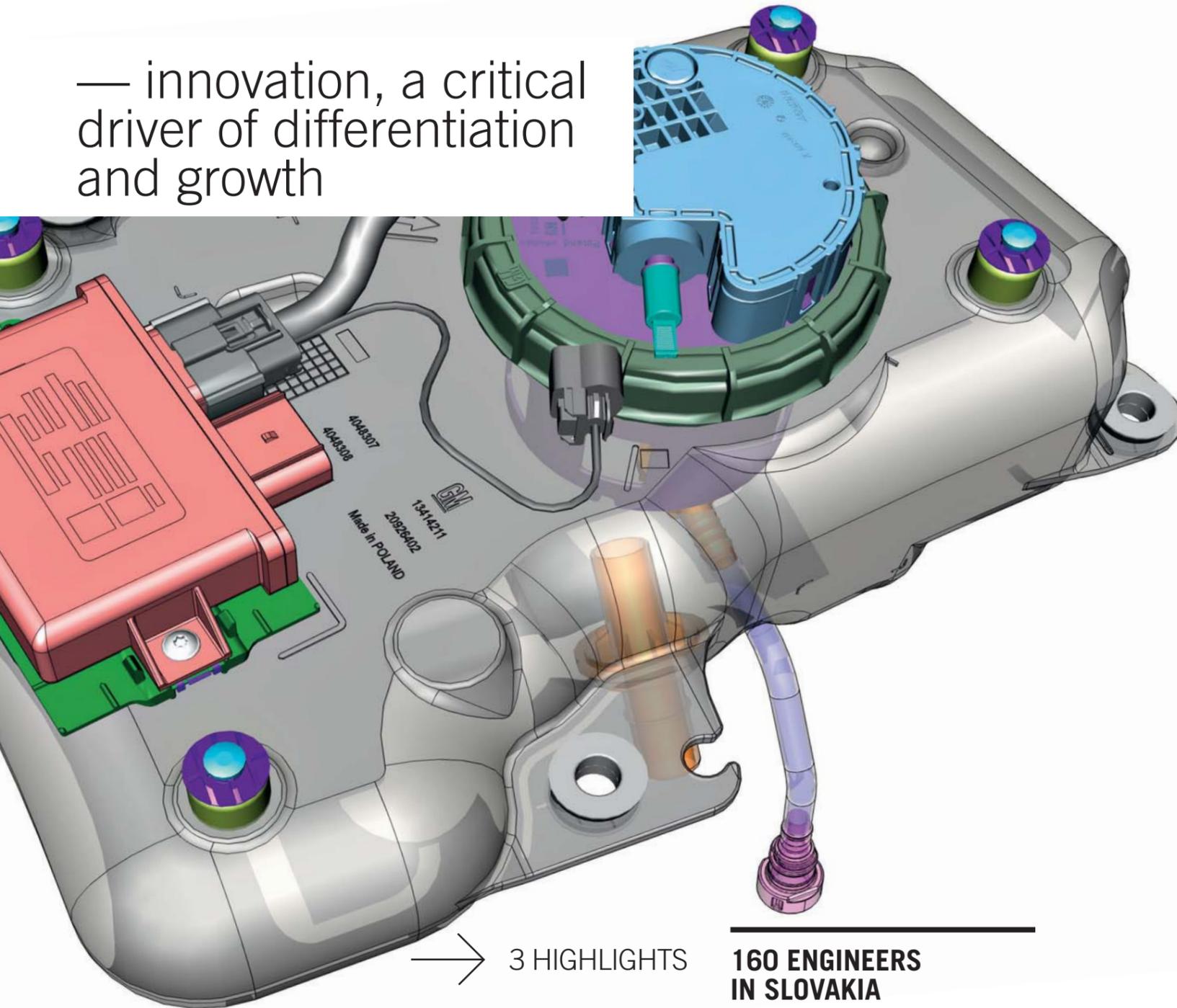
— More than 400 engineers and technicians design and test the products of the future at Σ-Sigmattech, the international R&D center of Plastic Omnium Auto Exterior and Plastic Omnium Environment. Opened in 2002, the Lyon site's two pilot lines allow new automobile innovations and programs to be tested under unique, realistic industrial conditions.



THROUGH ITS ASIAN NETWORK OF TECHNICAL CENTERS IN CHINA, SOUTH KOREA, JAPAN AND INDIA, PLASTIC OMNIUM IS ABLE TO WORK CLOSE TO ITS CUSTOMERS AND BETTER GUIDE NEW DEVELOPMENT PROGRAMS. IN 2013, DEVELOPMENT AND TESTING CAPABILITIES WERE REINFORCED AT PLASTIC OMNIUM AUTO INERGY'S WUHAN CENTER TO MANAGE THE INCREASING NUMBER OF PROJECTS.



— innovation, a critical driver of differentiation and growth



→ 3 HIGHLIGHTS

160 ENGINEERS IN SLOVAKIA

Two million euros were invested to construct a Plastic Omnium Auto Exterior development center in Lozorno, which will eventually be home to 160 engineers and technicians. In bringing together the major support functions involved in auto development projects, the center is focused primarily on the programs of German manufacturers, the company's largest customers, who have significant activities in Eastern Europe.

A HISTORICAL VISION AND A PATH TO GROWTH

1947: Plastic Omnium founder Pierre Burelle believes in the future of plastics. An inventor and industrialist at heart, he constantly seeks the path forward. It is a philosophy that over the years has been woven into the company's DNA, going beyond traditional R&D to involve purchasing, quality and commercial teams.

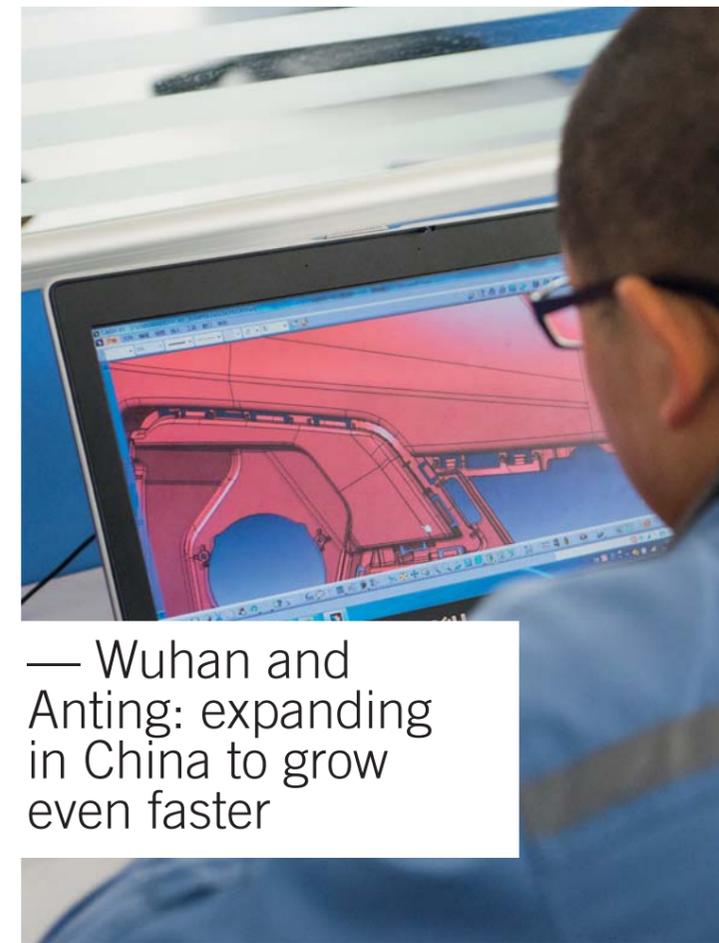
2013: Plastic Omnium strengthens its global R&D as part of its strategic quest for technological leadership. Its 65 million euro investment in α -Alphatech, Plastic Omnium Auto Inergy's new R&D center in Compiègne (France), will be a technology and marketing showcase, similar to Plastic Omnium Auto Exterior's Σ -Sigmatech. Home to several centers of excellence, including electronics, the new center will manage the distribution of onboard fluids (fuel, urea) and regulating systems for SCR* emissions

control technology. Two development centers have also been opened in Lozorno (Slovakia) and Anting (China) for the exterior and structural components business. These investments reflect the company's increasing globalization, as it leverages and exports its innovative capabilities.

GOING IN FRONT

Research teams develop new solutions to anticipate market and customer needs and comply with local regulations. Research is organized by business and projects to ensure new products transition smoothly to production and meet quality, schedule and cost requirements. While the core of applied research is based in Europe, Plastic Omnium innovation offices are located in Germany, the United States and Asia in order to conduct project development work as close as possible to customers.

* Selective catalytic reduction.



— Wuhan and Anting: expanding in China to grow even faster

50 LAUNCHES SCHEDULED IN CHINA IN 2015

Bringing together 300 engineers, the new Anting development center, 30 km from Shanghai, will support the strong growth in China of Plastic Omnium Auto Exterior and its YFPO subsidiary.

In 2015, 50 launches are planned, including for Volkswagen, General Motors, SAIC, FAW, BMW, PSA Peugeot Citroën and Jaguar Land Rover.

65TH IAA TRADE SHOW IN FRANKFURT

At the 65th edition of the IAA trade show, held September 12-22, 2013 in Frankfurt (Germany), Plastic Omnium presented its latest advances for reducing vehicle weight and emissions – from

equipment already in series production to prototypes for tomorrow's vehicles.

OPTIMIZING PROJECT PERFORMANCE

Behind the company's successful launch of more than 100 new products each year is the critical development phase: from design and modeling of parts to the modeling of production tools such as injection molding, blow molding and paint lines, to laboratory prototype testing. Development work is conducted according to standards and proven methodologies adapted by local teams to specific market needs, including design specs, environmental standards and fuel type. Teams around the world work together on co-development, ensuring speed, efficiency and quality for manufacturers.

THE 21ST CENTURY: INNOVATIVE AND GREEN

Through its longstanding commitment to improving vehicle environmental performance and optimizing waste management, Plastic Omnium helps respond to the challenges of climate change, raw material scarcity and conservation of earth ecosystems. Its research programs also respond to the growing demand for safety, comfort and functionality as comprehensive technical and societal changes reshape the very concept of a car. To meet these challenges, Plastic Omnium is reinforcing its teams of experts in the vital areas of design, materials and electronics.



— growing urbanization is inspiring new mobility models and compelling wiser use of resources



→ 3 INNOVATIONS

FRONT-END MODULE OF THE MERCEDES CLA

A 20% reduction in weight from the previous model, highly rigid polymer support produced under high pressure and a 30% reduction in the time required for the vehicle module assembly: the three major performance improvements

on a Premium front-end module illustrate the expertise of Plastic Omnium Auto Exterior subsidiary, HBPO.



SCR* DINOx COMPACT

To respond to European and North American 2017 emission standards, Plastic Omnium Auto Inergy has developed a new NOx emissions control system. With DINOx Compact, drivers will refill their cars' AdBlue® reservoir themselves. By making SCR a

routine action, Plastic Omnium Auto Inergy is reinforcing individual involvement in improving the environment.

* Selective catalytic reduction.



NOISE MANAGEMENT

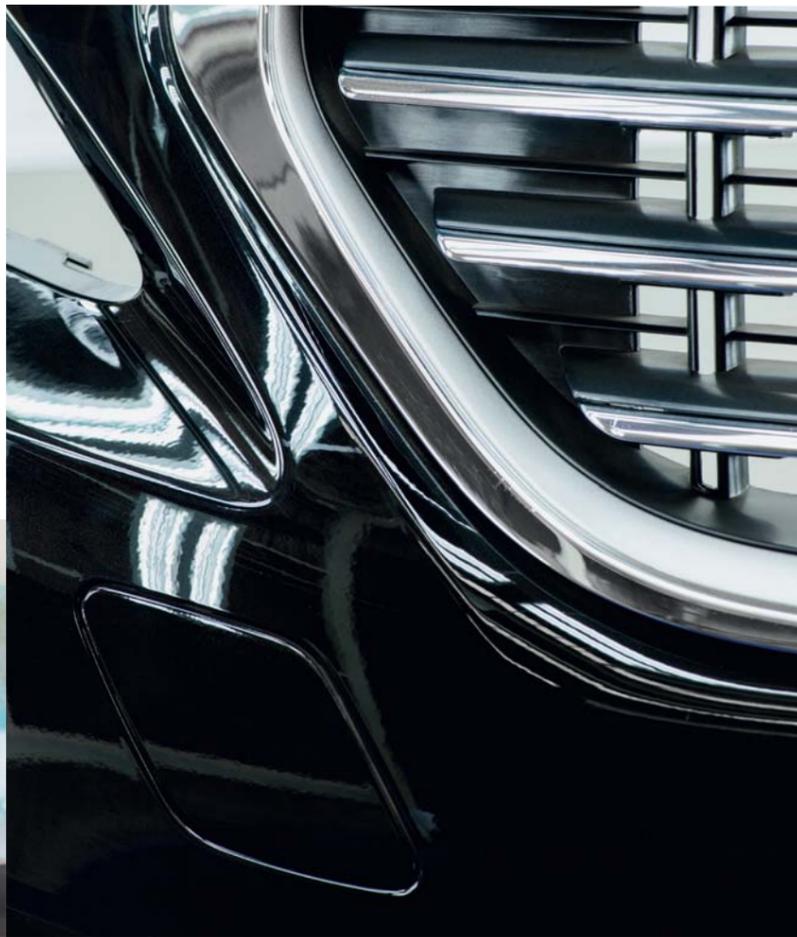
Plastic Omnium Auto Inergy's INBAFFLE solutions reduce slosh noise. A new innovation, based on PIB (Parison Inserted Baffle) technology, allows placement of large inserts in the tank. Developed at the Kyongju development center, in South Korea, the process has

been widely used in the United States, China and Europe. These noise solutions are especially suitable for hybrid vehicles or vehicles equipped with Start & Stop systems.

RETHINKING EXISTING MODELS

Beyond delivering breakthrough innovations, research also accelerates development of new technologies to constantly improve the performance of bumpers or fuel systems. Historically a supplier of tanks, then complete fuel systems, Plastic Omnium Auto Inergy now offers "smart" and electronically controlled solutions for both emissions control and

fuel systems. These advanced electronic capabilities also are positioning Plastic Omnium Auto Inergy in the broader business of storing and distributing both fossil-based and renewable onboard fuels.



— imagining today the car of 2020

BEST INNOVATOR

On April 23, 2013, Plastic Omnium received the "Best Innovator" award in the "Industry" category. The distinction, presented by international strategy and management consulting firm A.T. Kearney, recognizes both innovation strategy and process excellence. It also reflects the company's ability to enhance its innovation capacity through prospective development of new skills.

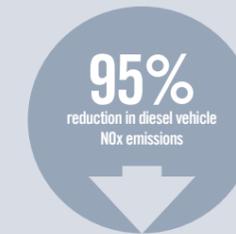
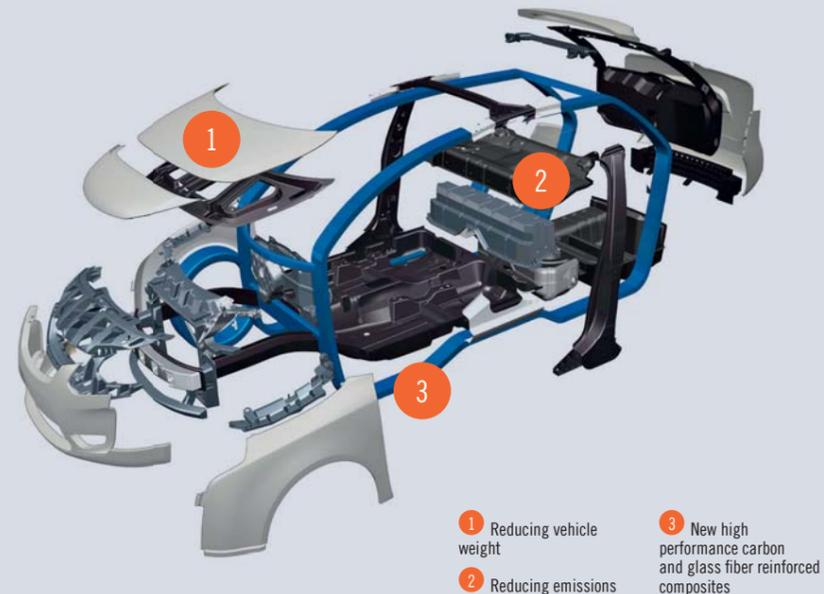
A FAVORABLE REGULATORY ENVIRONMENT

Plastic Omnium solutions enable auto manufacturers to meet rapidly approaching environmental standards and emissions limits. Dedicated teams continue their research programs to bring new responses to auto manufacturers to reduce vehicle weights and emissions, the heart of the company's expertise.

CALENDAR

- 2015: 130 g of CO₂/km
- 2020: 95 g of CO₂ /km
- 2017: 80 mg NOx/km

Growth through innovation



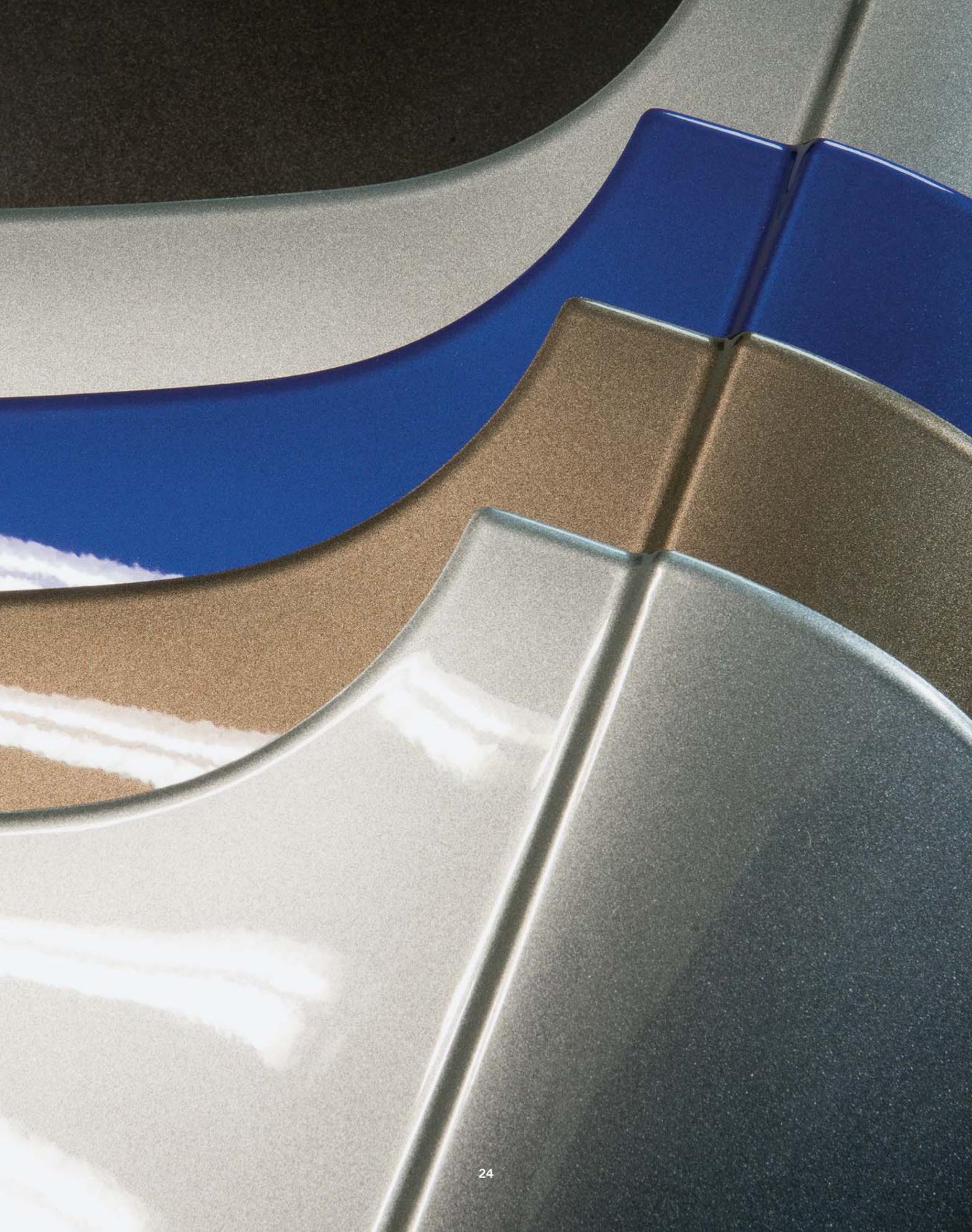
“Advanced research teams study and anticipate changes in all engines: gasoline, diesel, biofuels, natural gas or hydrogen.”

KEY FIGURES

22
R&D centers worldwide.

2,000
engineers and technicians.

2,994
patents in portfolio
with 114 filed in 2013.



DOES LIGHTNESS REALLY CARRY SOME WEIGHT?

GETTING LIGHTER

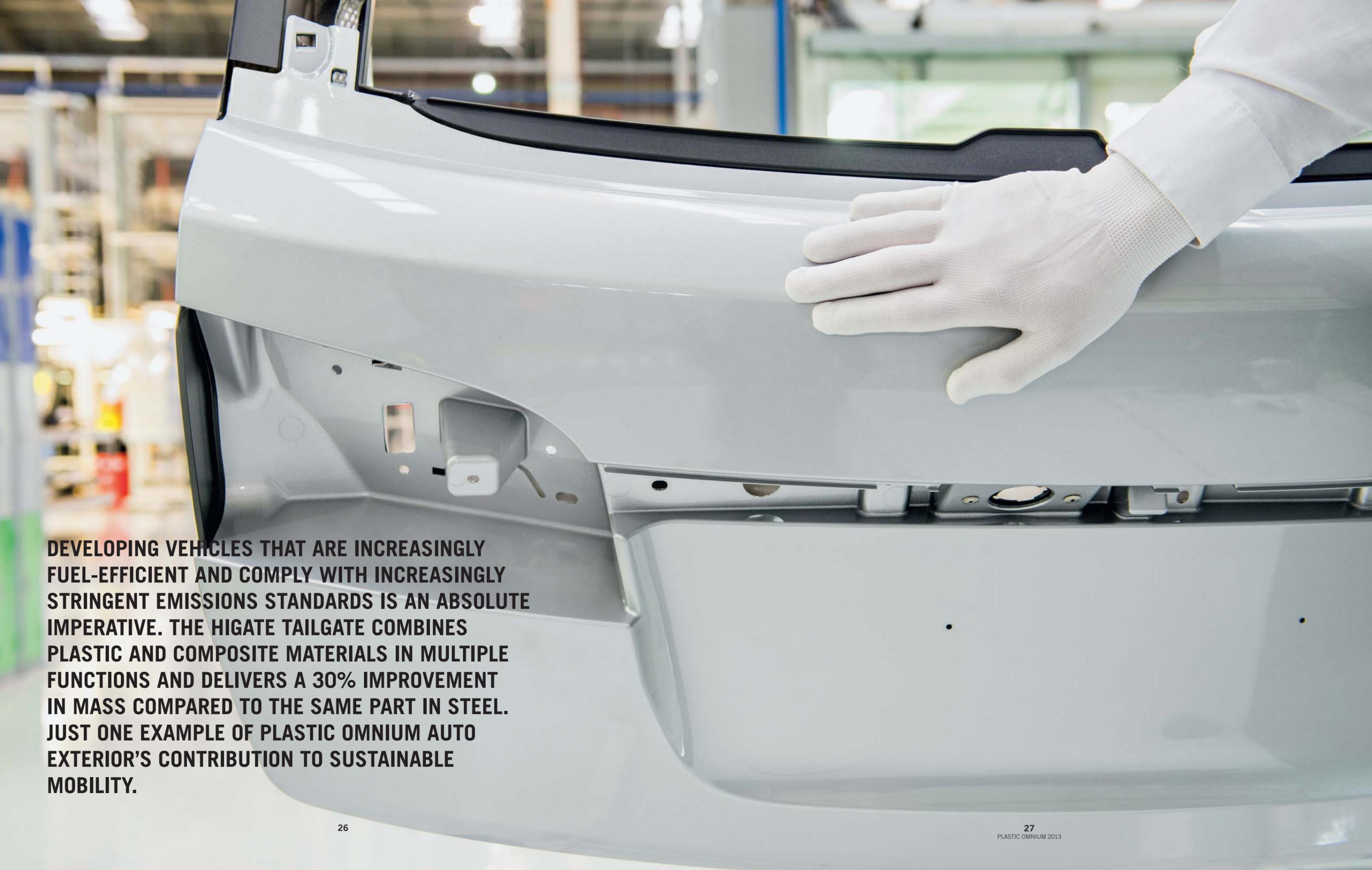
— In the race to reduce greenhouse gas emissions, auto manufacturers and suppliers are driving progress through lighter vehicles and aerodynamics — two areas in which Plastic Omnium Auto Exterior excels.



**THE RIGHT MATERIAL
IN THE RIGHT PLACE**

— Every part of the car plays a role in optimizing the vehicle's overall weight: bumpers and body parts, vehicle openings, semi-structural and structural parts, the fuel system... Plastic Omnium is expanding its already comprehensive offer with additional part types, processes and associated materials.





DEVELOPING VEHICLES THAT ARE INCREASINGLY FUEL-EFFICIENT AND COMPLY WITH INCREASINGLY STRINGENT EMISSIONS STANDARDS IS AN ABSOLUTE IMPERATIVE. THE HIGATE TAILGATE COMBINES PLASTIC AND COMPOSITE MATERIALS IN MULTIPLE FUNCTIONS AND DELIVERS A 30% IMPROVEMENT IN MASS COMPARED TO THE SAME PART IN STEEL. JUST ONE EXAMPLE OF PLASTIC OMNIUM AUTO EXTERIOR'S CONTRIBUTION TO SUSTAINABLE MOBILITY.

— reducing the weight of the vehicle's structural frame involves rethinking the design

IMPROVED MASS, A STRONG POINT OF PLASTIC MATERIALS

In *Plastics in Automotive*, published in 1947, Pierre Burelle already foresaw all of the parts of a car that could be made from plastic: he identified 47 and knew that among plastics' strengths, lightness would be the trump card. The quality of thermoplastic and thermosetting materials, coupled with the design and optimization of integrated functions, made possible significant reductions in the weight of components and

modules. Plastics today, including composites, play a key role in offsetting the weight of the battery in hybrid electric vehicles and maximizing vehicle range.

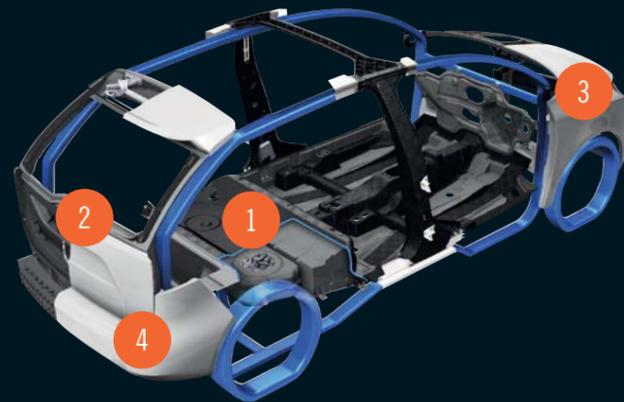
20%

The portion of vehicle weight made up by plastic parts in 2020, compared with 16% in 2010.



— a plastic fender can be up to 40% lighter than an equivalent metal system

→ PROOF BY NUMBERS



1 FUEL SYSTEMS

A plastic fuel system is 20% to 30% lighter than an equivalent metal system. Created using TSBM (Twin Sheet Blow Molding) technology, the thickness of the envelope allows for better control and maximum weight improvement.

2 TAILGATES

Plastic Omnium Auto Exterior features a full range of tailgates with three solutions: 100% composite, hybrid thermoplastic/thermoset and hybrid thermoplastic with a polypropylene glass fiber panel reinforced with molded metal inserts. The latter model, well suited for small and medium size vehicles, is used on the Peugeot 308. The Higate hybrid solution is used on Premium vehicles and SUVs. These openings will continue to

become lighter with each generation, with gains of 5 kg to 10 kg compared with steel versions, depending on the vehicle.

3 FENDERS

A plastic fender can be up to 40% lighter than the same model in steel. The improvement results both from material substitution and integration of system functions and design.

4 BUMPERS

By varying the thickness of the skin, the number and the assembly of the parts that make up the bumper, and by adding foaming agents to the polypropylene, weight can be reduced another 10%.

THE REVOLUTION IN HIGH PERFORMANCE COMPOSITES

Composites offer multiple advantages: lighter than aluminum iso-function, excellent mechanical performance, high temperature resistance – a key point for hybrid and electric vehicles – as well as compatibility with manufacturer welding or crimping assembly methods.

With its longstanding expertise in composites, Plastic Omnium Auto Exterior is positioned as a provider of high performance solutions for semi-structural and body parts, including tailgates, fender supports, trunk floors or hood liners.

Plastic Omnium Auto Exterior is moving to the next level in introducing high performance composite structural parts such as the automotive floor, pillars and cross pieces. The work and developments are carried out in partnership with manufacturers to speed the transition to production.

OTHER MEANS OF REDUCING CO₂

Improving vehicle aerodynamics is another way to reduce CO₂ emissions. Bumpers and fenders are designed to reduce the resistance coefficient. Roof spoilers on the rear of the vehicle are particularly effective in reducing turbulence and improving handling.

With hybrid engine vehicles proving increasingly successful, Plastic Omnium Auto Inergy offers a comprehensive range of fuel systems adapted to each level of hybridization, from “mild” to plug-in hybrid electric vehicles (PHEV) to extended range electric vehicles (EREV).



— Plastic Omnium Auto Exterior’s thermoplastic and composite solutions enable a reduction of 110 kg in the weight of the vehicle body and its openings



→ 3 INNOVATIONS

“LIGHTAIR” BUMPER CONCEPT

–15%

A unique solution for reducing CO₂ emissions:
– lighter: new carbon fiber impact beam replaces steel for a 15% weight reduction;
– aerodynamic: CO₂ emissions reduced

3.5 g/km through active radiator grille shutters and an adjustable spoiler.



NEXT GENERATION TAILGATE

–10%

Use of high performance, carbon fiber reinforced composite material in the structural panel and an optimized design to integrate more functions reduces the tailgate’s

weight an additional 10% beyond the progress achieved with aluminum designs.



INWIN

–5 KG

Plastic Omnium Auto Inergy has developed a special offer for hybrid vehicles. The INWIN reinforced plastic tank is based on TSBM technology and can withstand pressure levels from –160 mbar

to +350 mbar while meeting the most stringent emissions standards, including Lev3/PZEV and Euro 6. It is also 5 to 10 kg lighter than an equivalent metal system.



— the planet's increasing population and urbanization are increasing pressure to find ways of reducing waste volumes and treatment costs



WELL-TIMED COLLECTION

Thanks to OPTIFILL, communities know in real time when it's time to empty self-service household waste containers: crane lift, underground or semi-underground containers.

Based on information in the form of a transmitted signal, OPTIFILL optimizes waste collection truck routing and management, reducing the community's costs and carbon footprint.



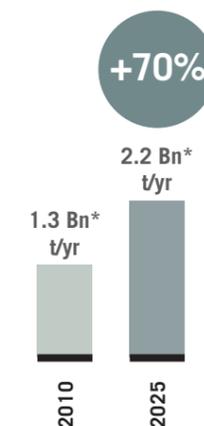
360° SOLUTIONS TO SUPPORT COMMUNITIES IN THEIR WASTE MANAGEMENT COSTS

To reduce fossil fuel consumption and increase competitiveness, Plastic Omnium Environment has developed two- and four-wheeled thin wall waste bins without modifying their mechanical characteristics or durability. Seeking ways to reduce weight reflects Plastic Omnium Environment's commitment to support local authorities in improving sorting and recycling performance to reduce non-recyclable waste. The Optisolutions offer encompasses all of the ways to record and manage data, which

can be implemented by Plastic Omnium Environment, by the community itself or by waste collectors. Solutions include optimization of collection equipment washing and maintenance services, monitoring of waste sorting by households, waste dumps or in waste drop-off containers, implementation of incentive pricing, geo-locating of waste collection trucks and waste production analysis. The multiple services help reduce waste containerization and optimize waste management costs as part of an environmentally responsible approach.

Increase in municipal waste tonnage

(Source: World Bank study, June 2012)



* World municipal waste tonnage.

GRENELLE II* OBJECTIVE:

45%

of household and similar waste destined for recycling by 2015, compared with 36% in 2010.

(Source: Ademe)

*Grenelle II defines a series of actions agreed to by the French government and public stakeholders to promote sustainable development and protect the environment.

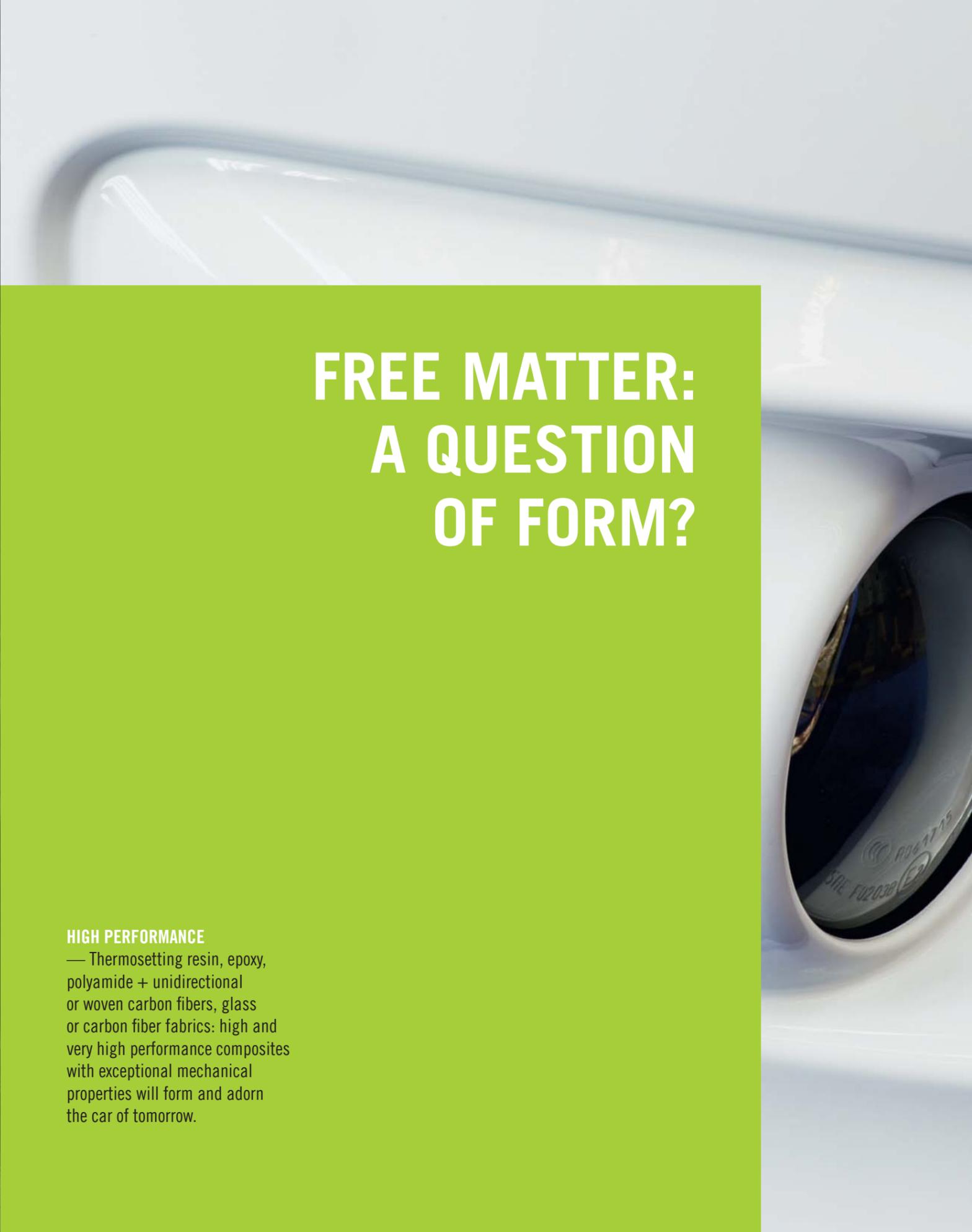
A lighter weight 180 L wheeled bin

-11%

Container

-36%

Lid



FREE MATTER: A QUESTION OF FORM?

HIGH PERFORMANCE

— Thermosetting resin, epoxy, polyamide + unidirectional or woven carbon fibers, glass or carbon fiber fabrics: high and very high performance composites with exceptional mechanical properties will form and adorn the car of tomorrow.

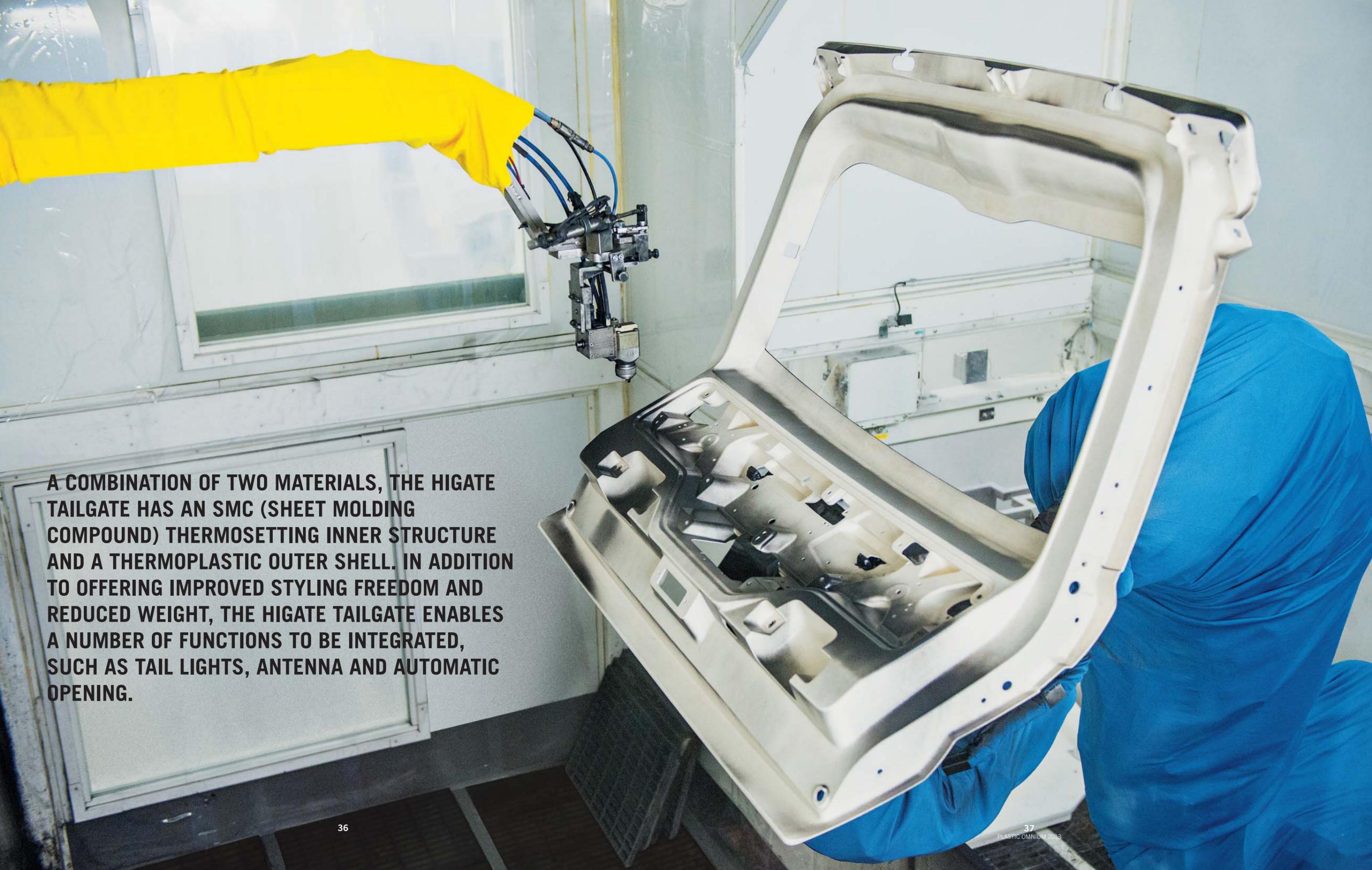


DESIGN AND FREEDOM

— Freedom of style, quality perception, geometric accuracy, integration of functions, management of small shocks, improved aerodynamics, recyclability...

The many advantages of thermoplastics deliver more added value to the vehicle, including a reduced carbon footprint.





A COMBINATION OF TWO MATERIALS, THE HIGATE TAILGATE HAS AN SMC (SHEET MOLDING COMPOUND) THERMOSETTING INNER STRUCTURE AND A THERMOPLASTIC OUTER SHELL. IN ADDITION TO OFFERING IMPROVED STYLING FREEDOM AND REDUCED WEIGHT, THE HIGATE TAILGATE ENABLES A NUMBER OF FUNCTIONS TO BE INTEGRATED, SUCH AS TAIL LIGHTS, ANTENNA AND AUTOMATIC OPENING.



— plastic materials allow endless style combinations



FORM AND FUNCTION

Plastic Omnium engineers, consulted by auto manufacturers, are developing parts to fit new vehicle styles and specs, such as aerodynamics, pedestrian impact, shock repair and emissions levels. Structural calculations and numerical simulation are performed at company development centers to create the technical design. Visible or hidden, parts are fitted together to maximize value while optimizing costs. This “architectural” work is the essence of the profession of HPBO, which produces no parts, but selects the best in class in every function to design, assemble and deliver a complete front-end module to the automaker. Flexible and easy to transform, plastic in all forms opens new opportunities for the evolution of car design and weight, while

responding to vehicle diversity. With the arrival of the smart, connected car, the plastics of today and tomorrow are helping integrate ever greater functionality.

MARRIAGE OF MATERIALS

In addition to the competitive advantages related to weight reduction, a plastic fuel system offers the optimum combination of technical requirements and production costs. Its design flexibility allows it to fit into every available space in the vehicle. Compatible with all types of fuel, it also has unmatched impact performance, maximizing passenger safety. As materials evolve and expand, Plastic Omnium Auto Exterior has the expertise to combine them: thermoset/thermoplastic, aluminum/composite, composite/metal... to leverage the multiple benefits. Solutions also have

been developed to ensure fast assembly of vehicle parts, by crimping or welding, with a process similar to that used to assemble metal parts or other materials.



COMPOSITE REAR FLOOR

Plastic Omnium Auto Exterior produces the rear floor for the Peugeot 308 and Citroën C4 Picasso. The composite construction with molded inserts made of sheet steel can be fixed to the vehicle's metallic structure without modifying the manufacturer's assembly process.



STREAMLINED PROFILE

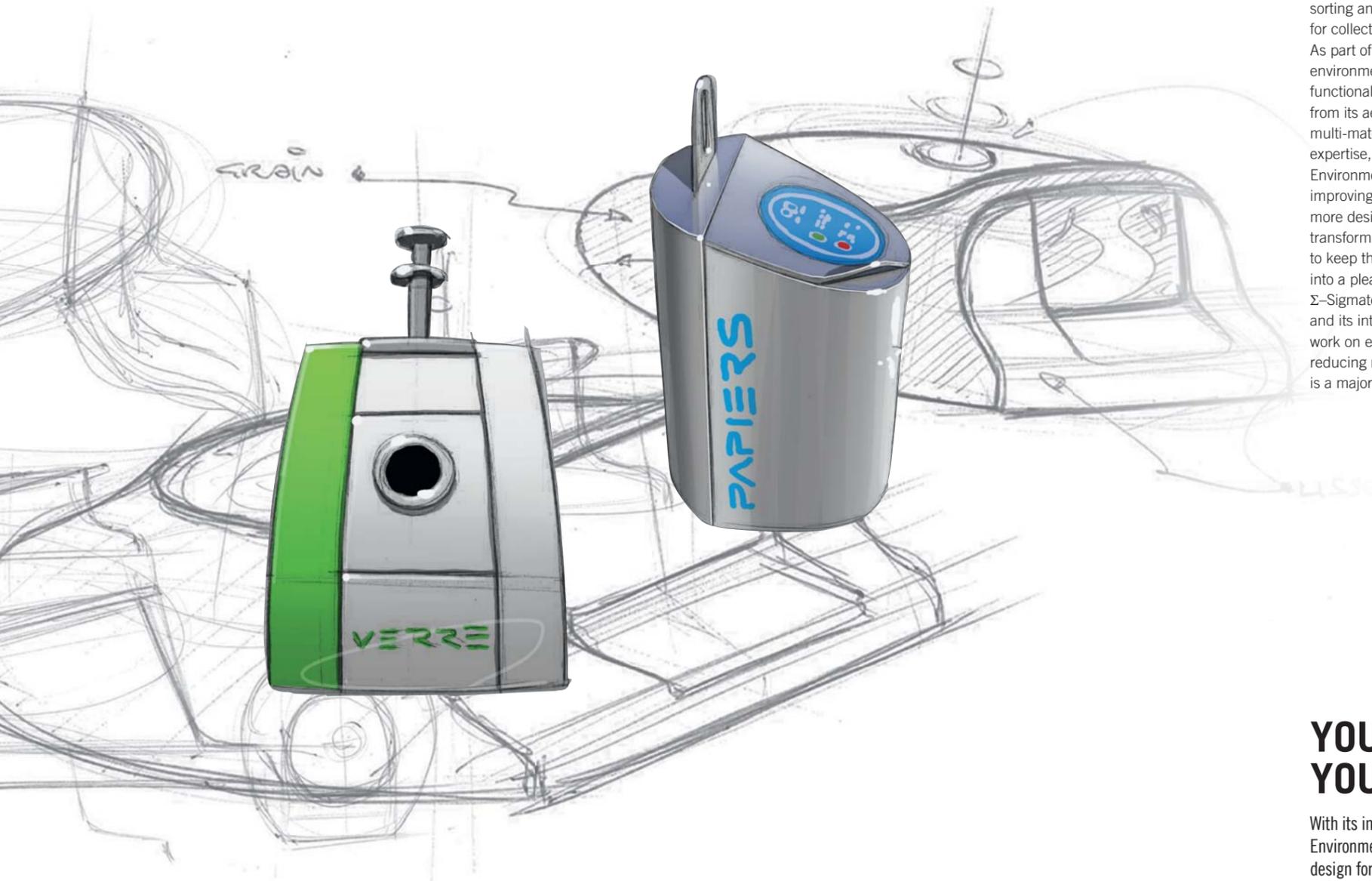
TSBM allows certain components to be placed in the tank envelope during blow molding. Among the many benefits are weight reduction, low permeability, lower slosh and greater freedom in styling. With greater flexibility for tank shape and component positioning, TSBM enables size and volume to be optimized in a small space.

LARGER, MODULAR AND WITH NEW FUNCTIONS, THE BUMPER OF THE FUTURE WILL ALSO BE MORE PERSONALIZED AND DECORATED THROUGH DIFFERENT TECHNIQUES:

the unveiling of the reinforcing beam in high performance composite, aerodynamic treatment through the air inlets, new paint effects through overmolding, hot-stamping for a chrome look.



— waste container equipment design promotes sorting and urban aesthetics



MULTIPLE STYLISTIC TRENDS

Wheeled bins, crane lifted, underground or semi-underground containers, litter bins: Plastic Omnium Environment offers a complete range of container equipment. These products become part of citizens' everyday life and are designed to simplify collection, sorting and storing of waste for collection.

As part of the urban environment, the equipment's functional role is inseparable from its aesthetics. With its multi-material, multi-process expertise, Plastic Omnium Environment is continually improving its solutions to offer more design and features, transforming the obligation to keep the community clean into a pleasant act. At the Σ-Sigmatech R&D center and its integrated design office, work on ergonomics and reducing noise and odors is a major focus of team

research and continuous improvement efforts. As a result, a series of mechanical and material improvements have made the wheeled bin increasingly lightweight and quiet, benefiting users and collection teams.

THE MODULAR CHOICE

Underground and crane lifted containers are indicative of the dual focus on functionality and aesthetics. These technical products are designed in stainless steel, cast aluminum, polyester and rotomolded polyethylene. While their "invisible" structure is standardized to meet strength and stiffness standards, their "envelope" allows for multiple design and customization options. This principle of modular architecture also allows the look of a household waste drop-off to be altered simply by changing the containers.



SHAPE AND ERGONOMICS

Attentive to customer and user needs, Plastic Omnium Environment integrated new features identified in surveys of user expectations in designing the new Hubl'O and Volcano above ground containers.

YOUR CITY, YOUR DESIGN

With its industrial and multi-material expertise, Plastic Omnium Environment's integrated design office offers customized equipment design for communities seeking to enhance their identity.



— nearly 15% of the plastics we consume come from recycled or bio-based materials

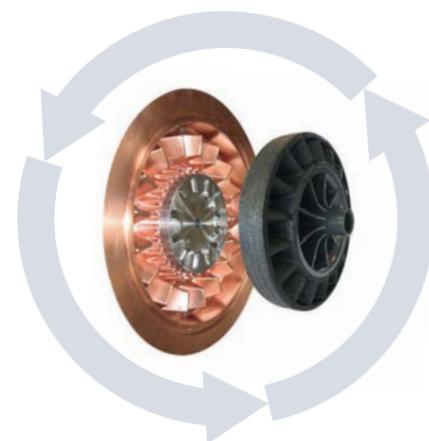
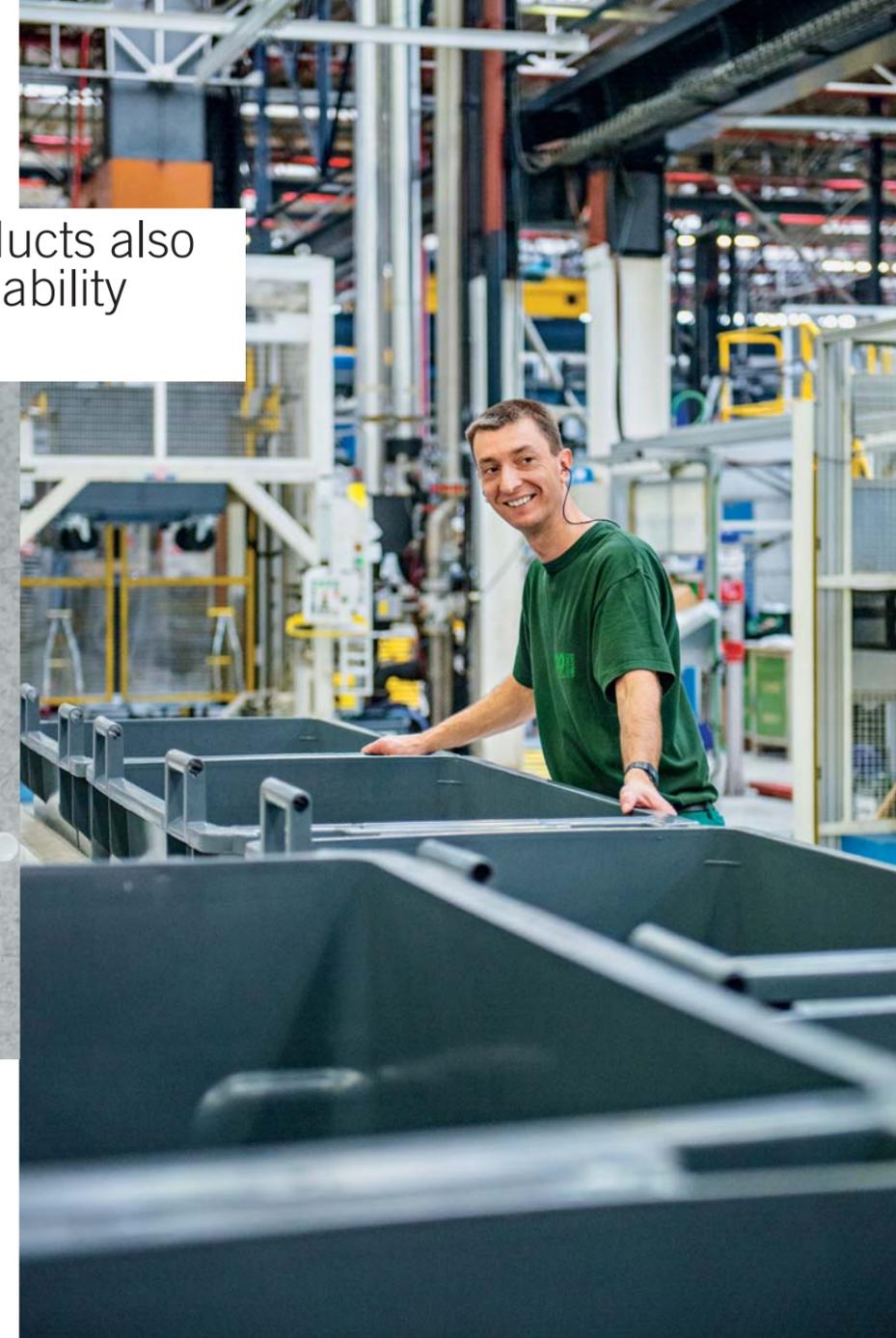
CONSERVING NATURAL RESOURCES, A RESPONSIBILITY OF INDUSTRY

Paralleling its “green” solutions for automotive and waste management, Plastic Omnium applies eco-design in the development of its products, services and industrial processes and logistics. Preserving virgin natural materials is a hallmark of this chain of eco-responsibility. Everything is done to reduce the thickness of a bin, tank or bumper without diminishing the product’s final qualities or recyclability.

As Plastic Omnium Environment works to increase the percentage of bins produced from recyclable material beyond the current level of 55%, it already offers a range

of 100% recycled four-wheel bins. The regenerated material comes from a variety of sources, including worn out bins, production scrap and small polyethylene bottle flakes. The approach provides tangible evidence of products recycled from wastes, reinforcing sustainability goals with citizens. Plastic Omnium Environment also offers a range of “Green Made” vegetal polyethylene rolling bins and baskets, produced from non-food sugar cane.

— recycled products also reinforce sustainability with citizens



INFINITELY RECYCLABLE

Plastic Omnium Environment offers wheel rims for wheeled bins made from used tire rubber. Infinitely recyclable, these rims are also lighter and quieter. An original creation from the Bort-les-Orgues plant in Corrèze, France, co-developed with Σ-Sigmatech R&D teams.

48,000

tons of recycled materials were transformed in Plastic Omnium plants in 2013.

100% RECYCLED

Plastic Omnium Auto Exterior supplies the Peugeot 208 with a 100% recycled Greelene® bumper. A first for a painted body part, which was created through the cooperation of teams from PSA Peugeot Citroën, the Plastic Omnium Auto Exterior R&D center, Σ-Sigmatech and company recycling unit and subsidiary, Plastic Recycling.



WHAT MAKES OUR DIFFERENCES DIFFERENTIATING?

ONE CULTURE, THE PO WAY

— Since its founding, Plastic Omnium's dynamism and identity have been defined by 5 "I's": Independence, Investment, Innovation, Internationalization and Integration. The PO Way embodies the shared values that form the bonds of a growing company, nurtured through entrepreneurial spirit, conviction, courage and high standards.



AGILITY AND CONFIDENCE

— Preserving the agility that fuels its dynamism and reflecting the confidence invested in its teams, Plastic Omnium adapts its standardized human resource rules and procedures with new regions, teams and professions to ensure the effective implementation of its strategy.





THE TOP PRIORITY OF EMPLOYEE WORKPLACE SAFETY IS EVERYONE'S BUSINESS, FROM SENIOR MANAGEMENT THAT GUIDES AND IMPLEMENTS HSE POLICY TO TEAMS AT ALL LEVELS, THROUGHOUT THE WORLD. THE OBJECTIVE OF ZERO ACCIDENT DRIVES BOTH TRANSFORMATION OF INDIVIDUAL BEHAVIOR AND ACHIEVEMENT OF OPERATIONAL EXCELLENCE.

— 22,000 employees:
each a part of the whole



RECRUITING TOP TALENT

The internal rules and common goals of Human Resources management reflect the confidence invested in employees, who are provided with the best possible means to grow and evolve in their careers. To achieve its strategy of technological leadership and its growth objectives, including in Asia and North America, Plastic Omnium must develop expert teams and acquire the best skills. An extensive recruitment campaign in 2013 built around 5I, highlighted the company's culture and strengths through its employer brand. Strong emphasis was also placed on recruiting young people, including through France's VIE program (volunteer for international experience program).

GROW, DEVELOP, UNITE

The company's global, multi-business character and its dynamism are sources of

enrichment that help build employee loyalty and create opportunities for career mobility and development. Identification of career objectives and training needs during annual evaluation interviews contributes to employee development. Each year, divisions and the Group analyze existing resources to anticipate needs, plan recruitment, identify "high potentials" and prepare succession plans. The evolution of the auto industry's professions and environment requires the development of new expertise. Multiple training courses are now available to all employees on a common platform, "MyLearningPlace." A global collaborative portal, "TopShare," also provides opportunities for teams to create a workspace where expert communities can gather and exchange on projects.

75%

of employees say they are satisfied with health and safety conditions.

SATISFACTION SURVEY

Plastic Omnium conducted a new employee satisfaction survey in 2013, focusing on the company's image, management, working conditions and health and safety. 86% of employees express themselves as satisfied with their interest in their work. Analysis of the results identified many areas for improvement, including promotion of employee development and career opportunities and strengthening local communication.

600

managers recruited in 2013.



GLOBAL RECRUITMENT CAMPAIGN

In 2013, Plastic Omnium participated in more than 50 exhibitions, student forums and job fairs, many of them in high growth economic regions in China, Poland and the United States. Plastic Omnium also participated in virtual conferences, featuring online videos and live-chats with experts to help candidates and students discover career opportunities and company strengths. Plastic Omnium reinforced its recruiting through LinkedIn to attract talent worldwide.

ACCOMPANYING CHANGES IN THE MARKET

The company has adapted its industrial facilities in Western Europe and conducted three significant restructuring plans: the closure of Plastic Omnium Auto Exterior sites in Herentals (Belgium) and Eisenach (Germany), dedicated to the production of bumpers, and the deployment of a competitiveness plan at Saint-Désirat (France). These measures and accompanying support programs were subject to agreements reached with trade unions.



— a strong emphasis on recruiting young people



— safety is reinforced through strong governance as part of a highly structured process

SAFETY: A MAJOR CHALLENGE

Like the Industrial Excellence policy, Plastic Omnium's safety management system targets total elimination of workplace accidents and occupational diseases. Fully integrated from product and process design to production lines, the HSE organization is part of the daily management of manufacturing processes and services. HSE policy is reinforced through training and communication and is a critical responsibility of Plastic Omnium managers.

Plastic Omnium also relies on reputable partners such as Bureau Veritas, DEKRA and EcoMundo for support in implementing improvement plans. These experts are involved in a number of areas, including training, equipment compliance, chemical risk management, prevention audits and ergonomics.

FIVE SAFETY PILLARS

Built on a model of continuous improvement, five safety pillars provide an overall reference that enables each production site manager to evaluate progress toward HSE excellence. The four levels of performance measures range from minimum legal requirements to industry best practices. Widely communicated and shared across all company sites, the five pillars help reinforce employee awareness and commitment to maintaining a safer working environment.

The safety of people and property is the subject of a strong governance policy within a highly structured process. One hundred people are part of the HSE network, including senior management and Group, Division and site HSE managers. Each month, the Executive Committee reviews the progress of HSE projects and key performance indicators.



FOCUS: HOPE

Plastic Omnium is a partner of the Focus: Hope association in the United States, which provides assistance to the disadvantaged in three areas: food, education/training and social action. A Plastic Omnium team participated in the association's 39th annual march in autumn 2013, through the streets of Detroit. This engagement alongside other major automotive companies and civic groups confirms Plastic Omnium's connection with the local community in Michigan, home to its new 400-employee Huron plant.

9

sites received awards in 2013.

A POLICY OF RECOGNITION

Tracking Safety and Environment indicators is an integral part of Plastic Omnium HSE processes and controls. It also enables the performance and progress of sites and teams in improving safety and achieving goals during the year to be recognized. Nine sites received awards for their 2013 performance at Plastic Omnium's annual TOP 100 meeting of senior managers.



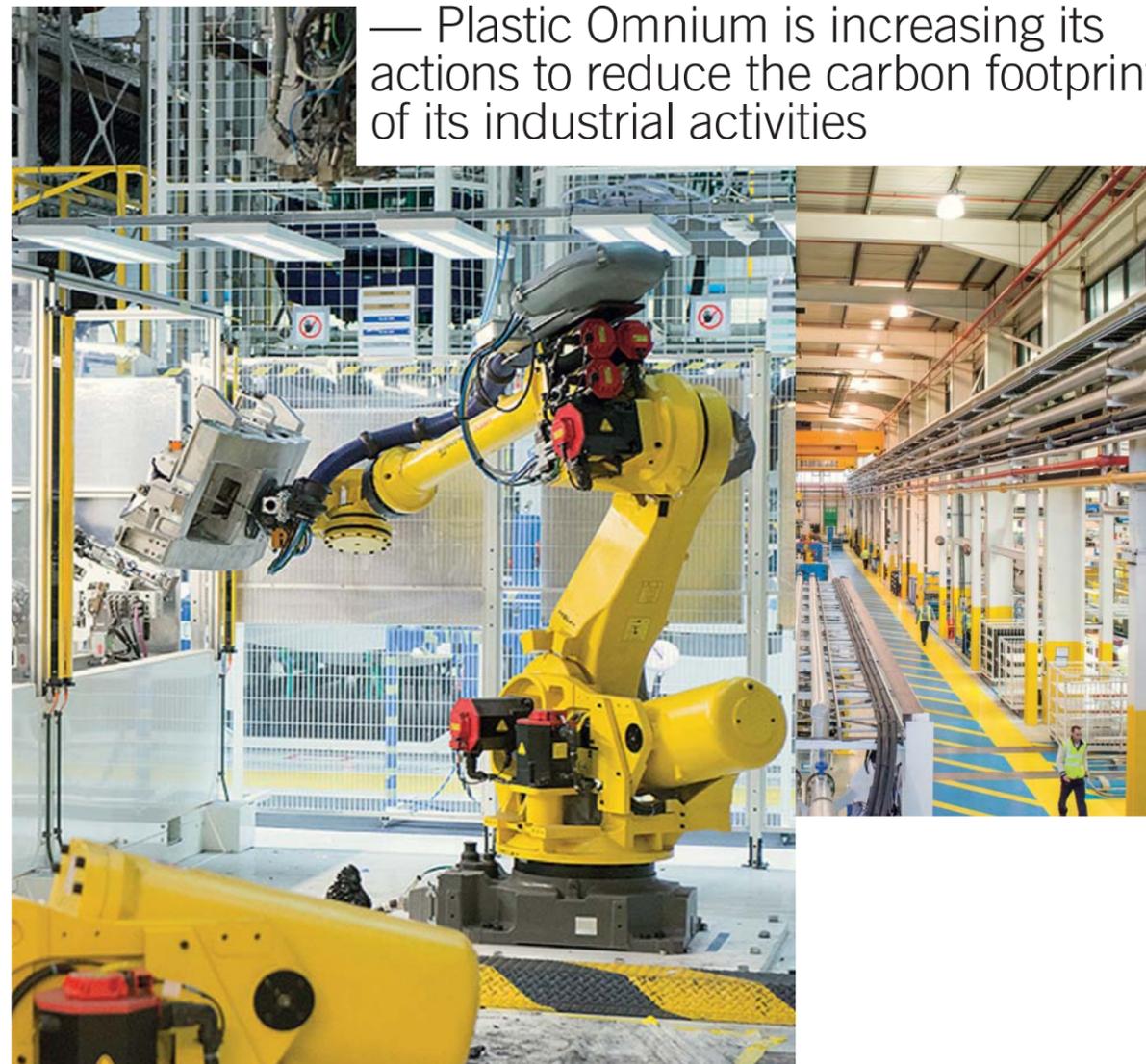
— HSE:
16.7 million euros
invested in 2013

**DUAL APPROACH
TO ELIMINATING RISKS**

The first approach focuses on behavior. Managers are given responsibility for safety issues and understanding risk as part of Top Safety training. In turn, they educate their teams during regular site visits. In 2013, 408 managers were trained during 29 sessions organized in 15 countries. The second approach is more technical in nature, focusing on equipment compliance. After the audit of the machines in all plants, conducted with the support of DEKRA, Plastic Omnium finalized the treatment of identified non-conformities in 2013. 10 million euros were invested in this program over four years.

SAVING ENERGY

Already strongly committed to reducing energy consumption under its TOP PLANET program, Plastic Omnium is increasing its actions to improve its “energy consumption/processed material” ratios and reduce the carbon footprint of its industrial activities. Implemented initiatives are enabling the company to prepare for ISO 50001 certification promoted by the European Union’s energy directive. A guide on initiatives, usage, cost and return on investment was distributed to all plants to share best practices worldwide.



— Plastic Omnium is increasing its actions to reduce the carbon footprint of its industrial activities

**MAN-MACHINE
INTERFACE**

Because more than 30% of maintenance results in non-compliant operations, a training program has been developed for all employees involved in equipment design and maintenance. This training will be deployed internationally in 2014.

**COMBATING
NOISE**

As part of its actions to improve working conditions, Plastic Omnium has conducted noise mapping of all its sites, involving acoustics experts where needed. Risk areas where hearing protection is required have been identified and investments made to reduce machine noise levels and optimize sound absorption in buildings. Leading sites have set an objective to reach the 80 decibel threshold.

**TOP PLANET
PROGRAM**

Plastic Omnium Auto Inergy’s successful program to reduce electricity consumption is being rolled out across the company. A detailed analysis of the most energy intensive production processes, such as blow molding machines, presses and paint lines, enables implementation of technical and organizational action plans to reduce consumption levels.

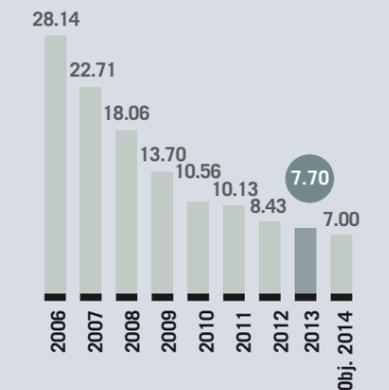
85

sites certified ISO 14001.

76

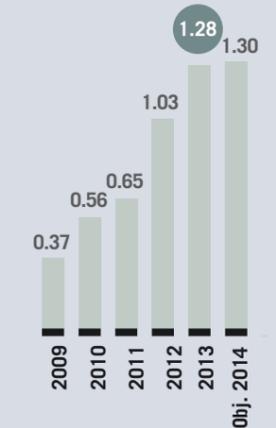
sites certified OHSAS 18001.

**Evolution of Total Accident
rate*: 2006-2013**



*Frequency of accidents with and without lost time.

**Annual Top Safety visits/
employee**



5I, AT THE HEART OF OUR STRATEGY

Independence – At the heart of the strategy is the independence guaranteed by the majority control of the Burelle SA family holding. While this independence affords us freedom of action, it is important that we continue to generate significant cash flow to finance our investments while continuing to reduce our debt.

Investment – Plastic Omnium investment programs are focused on capturing market growth by geography and technology.

Innovation – Innovation is part of the company's DNA, strengthening its leadership in its two core businesses, Automotive and Environment.

Internationalization – Winning spirit is based on the agility and audacity to invest at the right time and quickly in high growth areas.

Integration – Plastic Omnium accelerates projects and strengthens its teams while preserving and sharing the POWay with employees worldwide.

STRATEGY

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FINANCIAL SUMMARY

Message of **Laurent Burelle**,
Chairman and Chief Executive Officer

— our 2013
performance
is the result of
our sustained
policy of investment
and innovation

Plastic Omnium achieved excellent results in 2013. Revenue increased 7% to exceed 5 billion euros for the first time. Operating profit and net income rose even more sharply, growing 18% and 15% respectively. These results are enabling us to accelerate our investments while continuing to reduce our debt. Net debt today represents 38% of our equity.

Our 2013 performance is the result of our sustained policy of investment and innovation. Our long-term strategy reflects a combination of boldness and prudence.

Our investments drive the company's growth and our scope is worldwide. The new factories we are building in China, Brazil, Russia and Mexico are contributing to the growth of a very healthy global automotive manufacturing industry. Almost half of our 110 plants worldwide are located outside Europe, 30 of them in Asia. Six new production units, five in China and one in Russia, will be operational within 18 months.

We also invested 65 million euros to construct a new research and development center for our fuel systems business in Compiègne, France. Our newly opened external parts development center in Slovakia positions us even closer to German automakers, our largest customers. Innovation is a source of differentiation and enables us to remain an industry leader.



— we will continue to improve the reliability of new developments and programs

At the same time, we intend to control this growth and maintain our independence. We are ready to make significant investments, but to do so using the cash generated by our operations. We want to take new orders, while ensuring that the parts we deliver to our customers continue to reflect the same high level of quality and service. Ours is a project-oriented industry: the 107 new automotive programs we launched in 2013 were successful. We will continue to improve the reliability of new developments and programs while pursuing industrial excellence. This policy applies equally to our Environment division, whose strong recovery in 2013 provides new impetus.

Finally, we are becoming increasingly international, with 86% of our revenue today generated from abroad. The risks we face are therefore more numerous and diverse. Accepting new orders from outside our traditional base means building new factories and, especially, training new employees, to ensure the same consistent maximum safety level at each of our sites.

I am therefore particularly encouraged by the decrease in accident frequency, which has been divided by five

in 10 years even as our workforce increased from 9,500 to 22,000 people. While this ranks us today among the best in our industry, we remain focused on continuously improving safety. We make significant investments in safety each year, seek the support of recognized external experts and devote substantial management time to safety. The objective of zero accident must be a shared vision, requiring action at all level of our organization. **Safety is integral to our ethical principles.**

We must also convey our values to the many new employees that become part of Plastic Omnium each year – more than 1,600 in 2013. One of our biggest challenges is integrating these new employees, enabling them to perform to their full potential, ensuring they are satisfied in their position and being enriched through their differences while maintaining what we call our "PO Way." **Our size and reputation impose expectations regarding the quality of our products and our behavior.**



Plastic Omnium's growth model is solid. The global automobile market remains on the right track in the short and medium terms, with projected average annual growth of 4% between 2013 and 2017, driven particularly by growing Chinese production. Plastic Omnium contributes to this growth through its ability to meet the challenges of sustainable mobility and its position in high growth businesses. The emissions reductions mandated by regulations require innovation to reduce vehicle weight and pollution, our core expertise.

Similarly, tightening environmental regulations on recycling and treatment and growing urbanization in emerging countries is propelling the growth of the waste market. Our role in helping local communities confront these major challenges is driving the growth of our Environment business.

Confident in the future, we will continue to invest in industrial capacity and innovation to seize the many opportunities before us, applying the same model of prudence, ethics and ambition that is the strength of Plastic Omnium.

Laurent Burelle
Chairman and Chief Executive Officer

Board of Directors

The practice of governance is based on confidence: the Directors' confidence in the company, its strategy, its management and its leaders; and the confidence of Plastic Omnium in its Directors, their commitment and support.

Composition of the Board of Directors

As of January 1, 2014, the Board of Directors was composed of 13 members, with leading and complementary managerial, production and financial expertise. Eight are independent and have no relationship with the company, the Group or the management that would affect their judgment.

With four female Directors, Plastic Omnium already meets France's 2014 legal requirement of 20% female directors. The Board met four times in 2013, with an attendance rate of 90%. One of the meetings was held in the company's United States headquarters in Troy (Michigan), on October 16, 2013.

Missions

The Board of Directors considers all matters relating to the smooth running of the company, making such verifications as it deems necessary, monitors the consistency of the accounts and approves the parent company and consolidated financial statements.

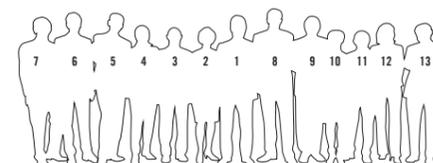
The Audit Committee

The Audit Committee is composed of four independent Directors, with a chairmanship that rotates every three years. Its missions are to examine the accounts and accounting procedures and review any matter that may have a financial impact on the company. It reports its work to the Board of Directors and met three times in 2013.

The Compensation Committee

The Compensation Committee is composed of three independent Directors. It meets once a year to discuss remuneration of senior executive officers and the allocation and criteria for the exercise of stock options.

For more information on governance: see report of the Chairman of the Board of Directors in the Annual Report available on the www.plasticomnium.com website or upon written request.



1 Laurent Buelle
(since 1981) 64, Chairman and Chief Executive Officer

11 Paul Henry Lemarié
(since 1987) 67, Chief Operating Officer

13 Jean-Michel Szczerba
(since 2012) 53, Chief Operating Officer

2 Éliane Lemarié
(since 2009) 68, Representative of BuelleSA

8 Jean Buelle
(since 1970) 75, Honorary Chairman

4 Anne Asensio*
(since 2011) 51, Audit Committee member

10 Anne-Marie Couderc*
(since 2010) 64, Chair of the Compensation Committee

3 Jean-Pierre Ergas*
(since 1990) 74, Audit Committee member

5 Jérôme Gallot*
(since 2006) 54, Chairman of the Audit Committee

6 Prof. Dr. Bernd Gottschalk*
(since 2009) 70, Compensation Committee member

7 Vincent Labryère*
(since 2002) 63, Audit Committee member

9 Alain Mérieux*
(since 1993) 75

12 Amélie Oudéa-Castéra* (a)
Compensation Committee member

Secretary of the Board:
Jean-Luc Petit

* Independent Director.
(a) Mandate effective January 1, 2014.

Executive Committee

A collegial body for guidance and decision, the Executive Committee meets monthly.

Strategy implementation

The Executive Committee is composed of 11 members: the Chairman and CEO, two Chief Operating Officers, five core function leaders and three worldwide operational managers. It meets monthly and on an exceptional basis when the situation requires. The Committee manages and implements strategy and oversees Group companies.

Guiding growth and the HSE plan

The Executive Committee guides financial and business performance and reviews industrial investment and R&D. At the end of the first half, it analyzes division five-year strategic plans that determine the annual budget approved in December.

The Committee pays particularly close attention to implementation of the Health, Safety and Environment (HSE) plan.

It examines key indicators each month and tracks the progress of programs. Members of the Executive Committee participate in company HSE Committee meetings, which are chaired by the Chairman and CEO, during which objectives are defined and reviewed and specific investments approved.

Strict management of cash flow and costs

The Executive Committee is particularly attentive to the management of cash flow generated from operations and control of fixed costs. Care, responsiveness and attentiveness characterize all decision-making. For several years, the Executive Committee has held working meetings in the regions where its principal production sites are located in the presence of local managers.

1 Laurent Burelle
Chairman and Chief Executive Officer

2 Paul Henry Lemarié
Director
Chief Operating Officer

3 Jean-Michel Szczerba
Director
Chief Operating Officer

4 Éric Auzepy
President, Plastic Omnium Auto Exterior

5 Pierre Lecocq
President, Plastic Omnium Auto Inergy

6 Michel Kempinski
President, Plastic Omnium Environment

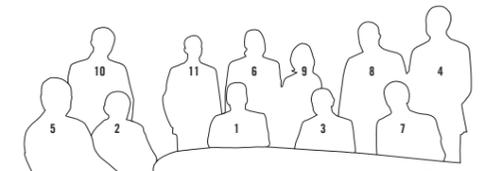
7 Philippe Hugon
Executive Vice President, Human Resources

8 Rodolphe Lapillonne
CFO and Information Systems Director

9 Adeline Mickeler
Executive Vice President, Corporate Planning and M&A

10 Jean-Luc Petit
Corporate Secretary
Vice President, Legal Affairs
Chairman of the Internal Control Committee

11 Jean-Sébastien Blanc
Vice President, Human Resources

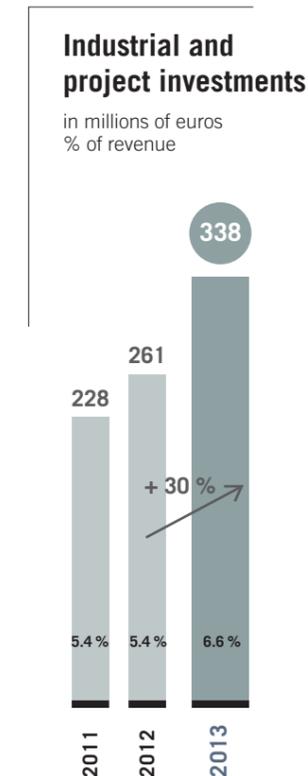
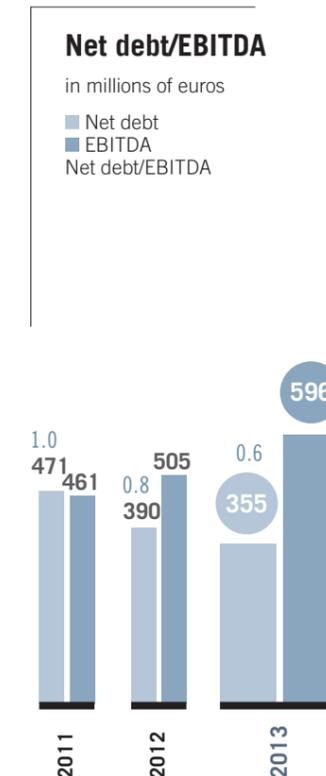
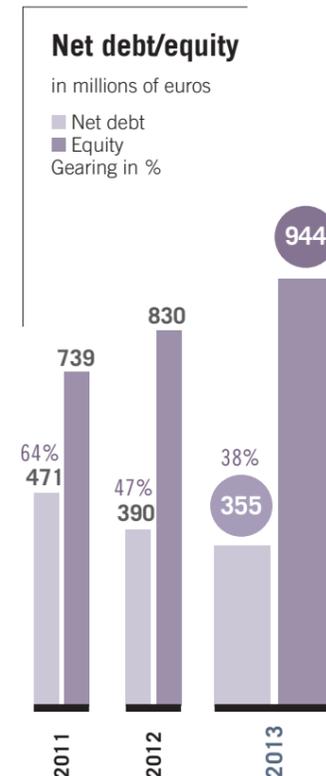
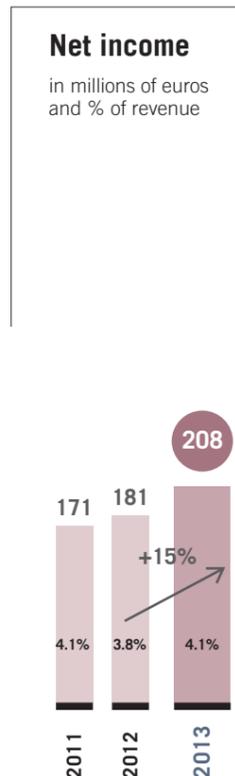
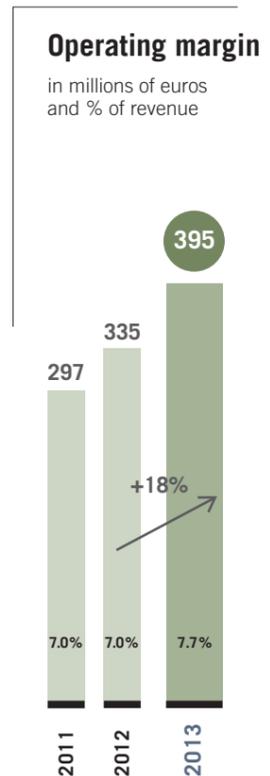
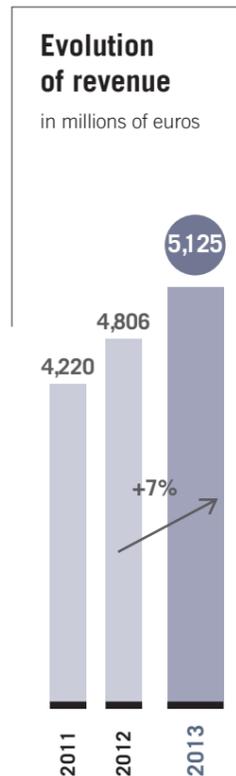
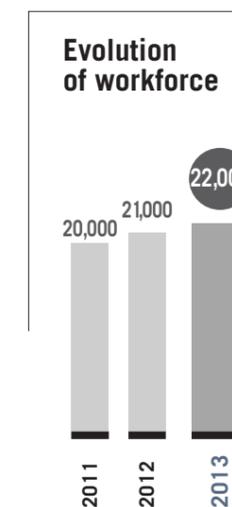
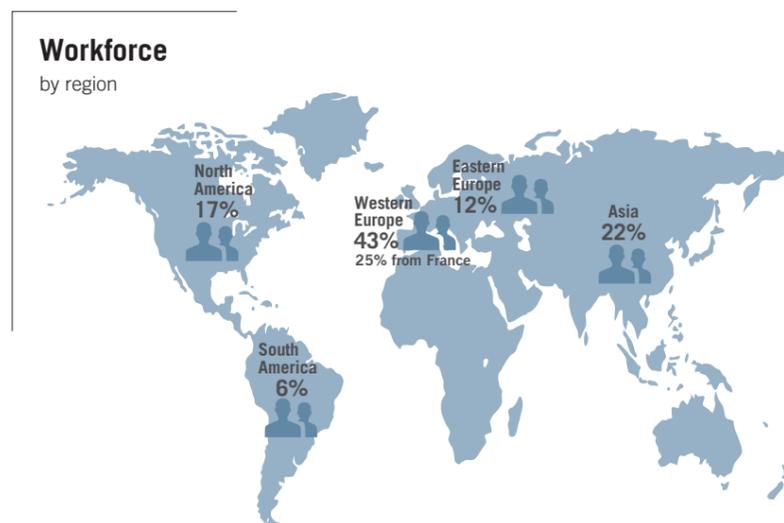
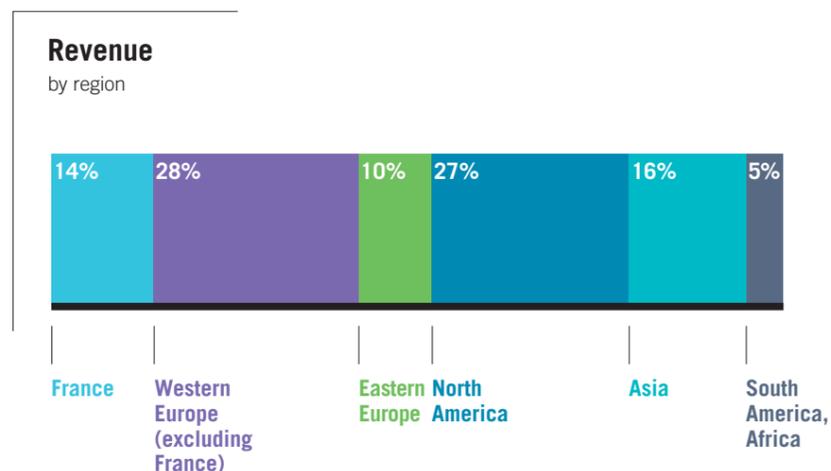


economic performance

2013 revenue

€ 5.1 Bn
+6.6%

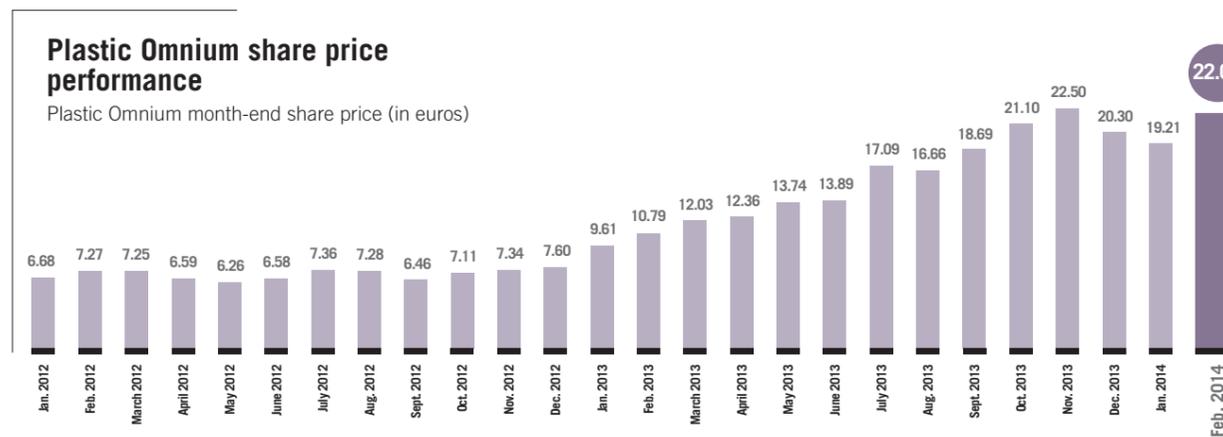
compared with 2012



stock market

Information is provided to individual shareholders, investors and financial analysts with full transparency to enable them to clearly assess the company's strategy and results.

Plastic Omnium is listed on the NYSE Euronext Paris stock exchange, Compartment A, and is eligible for the Deferred Settlement Service (SRD). It is included in the SBF 120 and CAC Mid 60 indices.



Share data

	2011	2012	2013
Market capitalization <i>(as of December 31, in millions of euros)</i>	808	1,177	3,146
Dividend per share <i>(in euros)</i>	0.23*	0.25*	0.33

* Stated for three-way split of the nominal share on May 10, 2011 and September 10, 2013.

INCREASING SHARE LIQUIDITY

Compagnie Plastic Omnium proceeded with a three-for-one split of its share on September 10, 2013. As in 2003, 2005 and 2011, this transaction demonstrates the company's continued commitment to pursue an active trading strategy to diversify and broaden the base of its shareholders.

SHARE PERFORMANCE

Plastic Omnium had one of the largest share price increases of the SBF 120 in 2013. Its market capitalization has tripled to 3.14 billion euros, with a closing share price for 2013 of 20.30 euros, a twelve month increase of more than 167%. As a result, the French business radio station, BFM, presented Plastic Omnium with the award for best stock market performance.

2014 financial calendar

- **January 23:** 2013 annual revenue
- **February 27:** 2013 earnings
- **April 17:** 1st quarter data
- **July 24:** 2014 interim earnings
- **October 16:** 3rd quarter data

2014 shareholder calendar

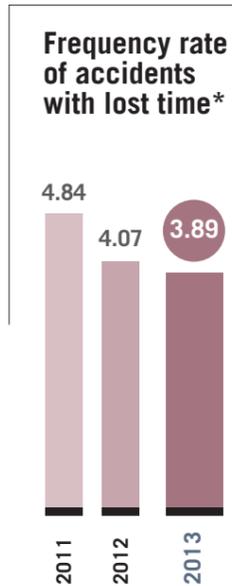
- Shareholders' Meeting
April 30
- Dividend paid
May 9

N° Vert 0 800 777 889
APPEL GRATUIT DEPUIS UN POSTE FIXE

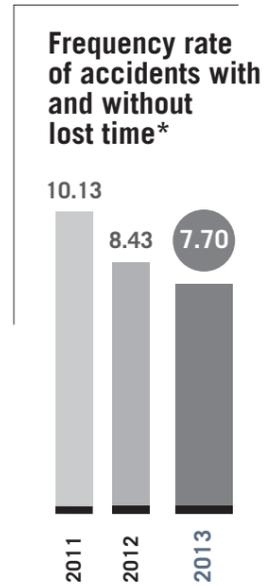
Management of registered shares

BNP Paribas Securities Services
Tel.: + 33 (0) 826 109 119

CSR performance



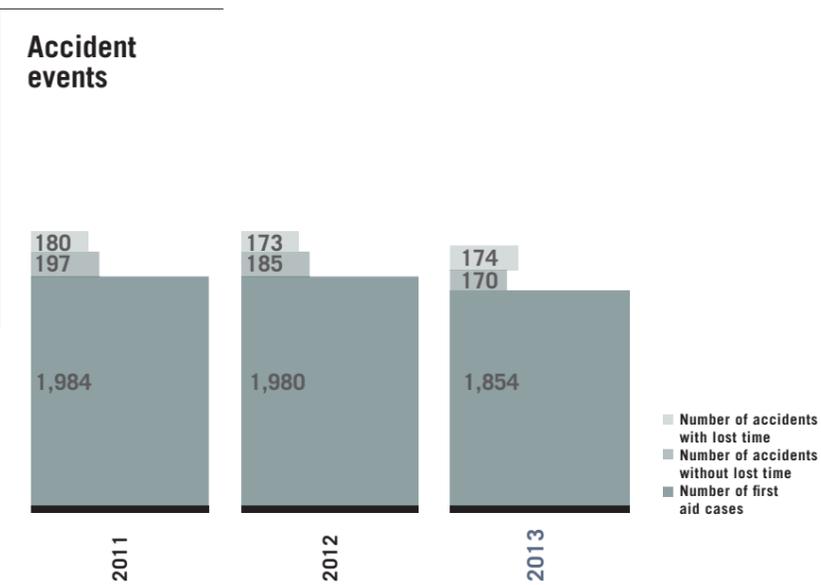
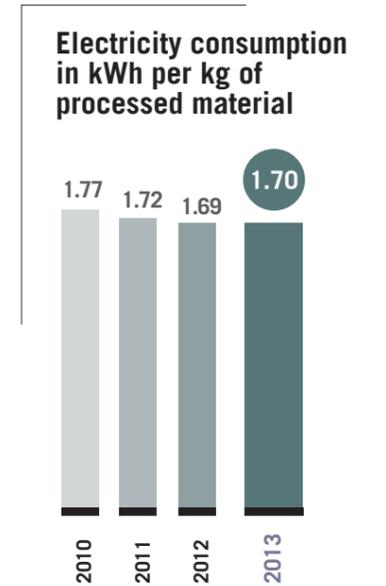
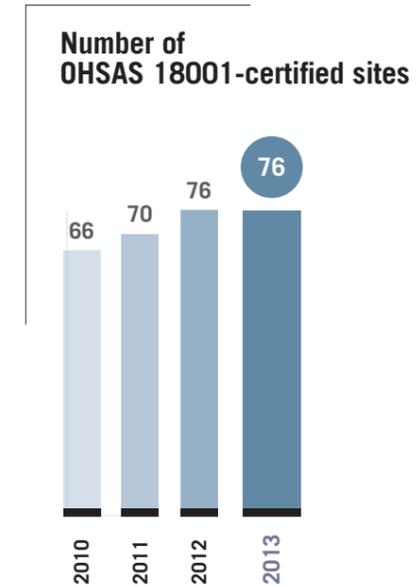
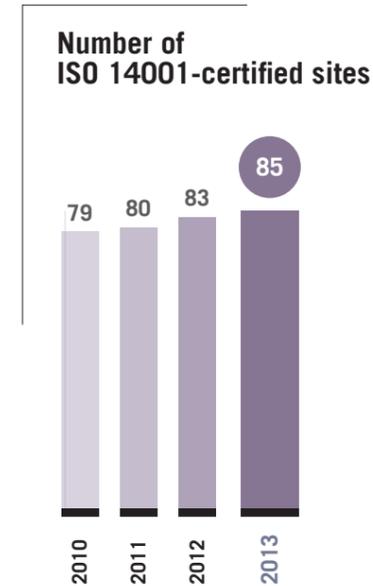
* Number of accidents per million hours worked.



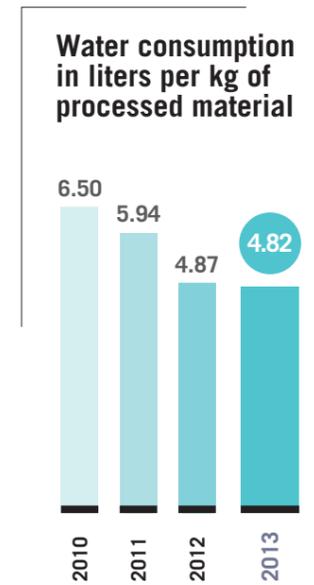
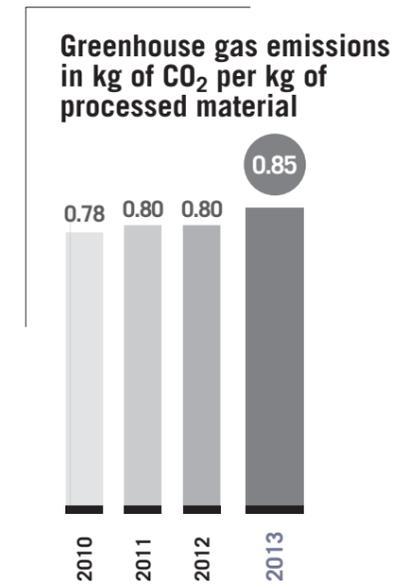
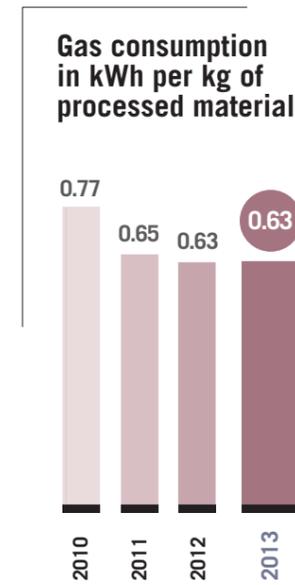
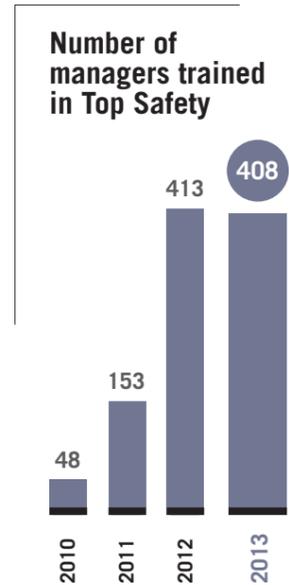
* Number of accidents per million hours worked.



* Number of days lost to accidents with lost time per thousand hours worked.



Indicators include Plastic Omnium full-time and temporary employees.



Results of 2013 actions and outlook

results of 2013 actions and outlook

As a signatory to the UN Global Compact in 2003, Plastic Omnium files a report each year on progress and achievements. The information is published at www.unglobalcompact.org and www.pactemondial.org.

MANAGEMENT AND INDUSTRIAL PROCESSES: THE 5 PILLARS OF PLASTIC OMNIUM'S HSE PROGRAM

PILLAR	THEME	2013 RESULTS	OUTLOOK
01 MACHINES AND MATERIALS	MANAGEMENT OF CHEMICAL RISKS	<ul style="list-style-type: none"> → Continue CRM Free initiative at Plastic Omnium Environment. → Monthly report on substances used by the company and progress made in systematically finding substitutes for all CMR & SVHC substances. → Third-party management of our substances database that informs us of new scientific discoveries. → Computerized management of all safety data sheets. → Studies with a law firm of regulatory changes concerning potentially risky substances, such as styrene, carbon fibers and fiberglass. → Analyses conducted of ambient air quality, fumes, dust, fibers, odors, etc. to ensure that employee exposure to potentially risky substances does not exceed regulatory thresholds. 	<ul style="list-style-type: none"> → Pursue our substitution program, with the goal of obtaining CMR Free status for all company divisions. → Pursue the program for analyzing all facilities, including new acquisitions. → Introduce programs to provide training in the use of databases. → Launch compliance audits on REACH and internal standards.
	EQUIPMENT COMPLIANCE	<ul style="list-style-type: none"> → 100% of non-compliances identified in the worldwide equipment audit program have been remedied. → All newly built and acquired facilities have been integrated into the equipment non-compliance management program. → Reception of all new equipment is systematically handled by an outside organization. → More than 10 million euros invested in this program over four years. → Implementation of training offer focusing on 4 modules on equipment compliance, targeting managers and maintenance and design teams. 	<ul style="list-style-type: none"> → Deployment of 15 training modules in equipment compliance for all company maintenance and design teams. → Beyond regulatory requirements, integration of each division's specific issues in the reference manual, audited by a third party.
	LOCKOUT-TAGOUT (LOTO) PROCEDURE FOR ENSURING THAT MACHINES ARE PROPERLY SHUT OFF DURING MAINTENANCE WORK	<ul style="list-style-type: none"> → All divisions strengthened their application of lockout-tagout (LOTO) procedures. → Creation of training media for front-line teams working on equipment. 	<ul style="list-style-type: none"> → Formalize the approach at company level and introduce performance monitoring tools. → Implementation with a third-party partner of 21 training sessions in 10 countries for teams working on equipment.

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02 PERSONNEL AND LEADERSHIP	RULES THAT MUST BE RESPECTED	<ul style="list-style-type: none"> → Definition of the 6 non-negotiable safety rules: <ul style="list-style-type: none"> • Pedestrian circulation • Personal protective equipment • Forklifts • Suspended loads • Lockout-tagout (LOTO) procedures • Working at heights 	→ Reinforcement of the six non-negotiable safety rules.
	BEHAVIORAL TRAINING	<ul style="list-style-type: none"> → 408 managers in 15 countries took part in Top Safety training modules in 29 sessions held in Argentina, China, France, India, Japan, Korea, Morocco, Mexico, Poland, Russia, Slovakia, Spain, Thailand, the United Kingdom and the United States. 	→ Provide training on Top Safety modules to 200 managers from 7 countries through 13 sessions in 2014.
	HR AND HSE PROCESSES	<ul style="list-style-type: none"> → 28,066 Top Safety visits were carried out at company facilities. The number of inspections per employee per year increased from 1.03 in 2012 to 1.28 in 2013. → Individual safety objectives were set for all managers. → HSE personnel skills were evaluated as needed. → Safety awards were presented to qualifying plants at the Top 100 meeting. → A Health, Safety and Environment (HSE) e-learning training module was deployed. → The worldwide HSE convention brought together nearly 70 participants from 17 countries. 	<ul style="list-style-type: none"> → More than 30,000 Top Safety visits are scheduled for the year. The goal is to have 1.3 inspections per employee per year. → Deploy e-learning tool on ergonomics. → Continue to implement the main HSE initiatives: <ul style="list-style-type: none"> • Safety awards; • Worldwide HSE convention; • Training programs, etc. → Organize a worldwide HSE Day. → Set individual safety objectives for all employees.
03 SITES AND PROJECTS	FIRE PREVENTION AND PROTECTION	<ul style="list-style-type: none"> → One additional site obtained Highly Protected Risk label, awarded by our insurers, based on standardized industry-wide criteria. → Our insurers and broker were involved in more than 30 industrial projects to control prevention and protection risks. → Electrostatic risk procedure deployed. 	<ul style="list-style-type: none"> → Obtain HPR label for 10 additional facilities during the year. → Continue to involve our insurers and broker upstream in industrial projects. → Obtain HPR label for all new site construction projects. → Create and distribute standards for "new construction", "paint lines", "injection presses", "protection of I/T rooms" and "conditioning."
	MERGERS AND ACQUISITIONS	<ul style="list-style-type: none"> → Environmental studies conducted on soil contamination, environmental footprint, compliance, etc. 	→ Manage our understanding of environmental challenges for all company facilities.
	MANAGING ENERGY USE THROUGH THE TOP PLANET PROGRAM	<ul style="list-style-type: none"> → Creation of materials on best practices for managing and reducing energy consumption. → At Plastic Omnium Auto Inergy, electricity consumption audits were conducted for 60% of facilities worldwide and action plans were launched aiming to reduce consumption by 5% to 15% and to standardize best practices on all sites included in the scope of reporting. → Deployment of Plastic Omnium Auto Inergy division's electricity consumption evaluation methodology in the Plastic Omnium Auto Exterior and Plastic Omnium Environment divisions. → ISO 50001 Management of Energies certification earned by Plastic Omnium Auto Inergy sites at Compiègne and Laval. 	<ul style="list-style-type: none"> → Deploy six flyers presenting best practices on reducing energy consumption. → Present Top Planet awards to qualifying sites. → Launch ISO 50001 energy management certification process at several Plastic Omnium Auto Inergy and Plastic Omnium Auto Exterior sites. → Continue deployment of electricity consumption evaluation methodology in company divisions.

PILLAR	THEME	2013 RESULTS	OUTLOOK
04 PROCEDURES AND MANAGEMENT	HSE REPORTING	<ul style="list-style-type: none"> → Accident frequency rate (with lost time, incl. temporary workers) = 3.89 vs. 4.07 in 2012, a 4.4% improvement. → Accident frequency rate (with and without lost time, incl. temporary workers) = 7.70 vs. 8.43 in 2012, an 8.7% improvement. → Accident severity rate including temporary workers = 0.24 vs. 0.10 in 2012, due to integration of 6,000 days of stoppages as a result of a fatal accident on one of our sites. → Safety management system based on five pillars: machines and materials, personnel and leadership, sites and projects, procedures and management, and working conditions. Each pillar is sponsored by a member of the Executive Committee. → Deployment rate for the five pillars in the HSE plan = 68%. → 85 sites ISO 14001 certified (83%) vs 83 sites in 2012 (87%). → 76 sites OHSAS 18001 certified (76%) vs 76 sites in 2012 (83%). → Inventory taken of all Grenelle 2 regulatory requirements involving company transparency with regard to Corporate Social Responsibility. 	<ul style="list-style-type: none"> → Achieve an accident frequency rate (with lost time, incl. temporary workers) = 3.50 in 2014. → Achieve an accident frequency rate (with and without lost time, incl. temporary workers) = 7.00 in 2014. → 75% achievement of 5 pillars of the HSE plan. → 93 sites ISO 14001 certified in 2014 (91% of the scope of reporting). → 87 sites OHSAS 18001 certified in 2014 (87% of the scope of reporting). → Have non-financial indicators for 2013 checked by an independent outside organization. → Centralized reporting of all first aid and near miss cases.
	HSE MANAGEMENT	<ul style="list-style-type: none"> → OHSAS 18001 certification was renewed for the Company's system that centrally manages the safety of people and property. → Monthly HSE update at the Executive Committee meeting. → 3 HSE Committee meetings a year, with the participation of the Executive Committee. → HSE update carried out systematically with internal audit teams when preparing their mission. → Integration of questions on Corporate Social Responsibility on supplier audit form for risk management. 	<ul style="list-style-type: none"> → Maintain existing management processes.
	SUBCONTRACTORS AND SUPPLIERS	<ul style="list-style-type: none"> → General purchasing terms integrate social, societal and environmental criteria. → The supplier audit form integrates questions about Corporate Social Responsibility for risk management. → Plastic Omnium Auto Exterior shares its ethical guidelines with new suppliers and encourages them to join the Global Compact. 	<ul style="list-style-type: none"> → Homogenize good practices and good subcontractor and supplier relations regarding HSE issues throughout the company.
05 WORKING CONDITIONS	ERGONOMICS	<ul style="list-style-type: none"> → Each division developed a remedial methodology for analyzing workstations, with the goal of improving ergonomics. → Several ergonomic design pilot projects were conducted with a partner specialized in virtual reality. → 3 e-learning modules on ergonomics were gradually deployed. → Ergonomic tools and standards are taken into account in the design phases of our industrial projects. → Several one-off on-site projects were conducted with ergonomists, chiropractors, etc. 	<ul style="list-style-type: none"> → Pursue all initiatives: <ul style="list-style-type: none"> • Corrective ergonomics; • Design ergonomics; • Presentation and e-learning training programs, etc. → Launch pilot program in Plastic Omnium Auto Exterior division with an independent ergonomist to conduct an evaluation of the existing situation and propose improvement actions.
	NOISE AND SOUND IN THE WORKPLACE	<ul style="list-style-type: none"> → Mapping carried out, covering all Plastic Omnium sites. → Hearing protection equipment required in all at-risk areas. 	<ul style="list-style-type: none"> → Deploy action plans developed from the pilot study conducted by the acoustician at Plastic Omnium Auto Inergy. → Conduct audiograms with operators to test their hearing. → Launch action plans to lower noise levels for all machines to less than 87 decibels.
	OCCUPATIONAL ILLNESSES	<ul style="list-style-type: none"> → A monthly reporting system for declared, recognized occupational illnesses. 	<ul style="list-style-type: none"> → Carry out 8D analyses for all occupational illnesses.

PRODUCTS AND SERVICES

OBJECTIVE	THEME	2013 RESULTS	OUTLOOK
01 PEDESTRIAN PROTECTION SYSTEMS	PEDESTRIAN SAFETY	<ul style="list-style-type: none"> → Vehicle architecture solutions combining thermoplastics and composites. → Wider use of bumper absorption beams to protect the leg. In the European market, all bumpers designed and produced by Plastic Omnium Auto Exterior comply with European regulations. → Hybrid metal/composite hood concept developed to increase head protection. 	<ul style="list-style-type: none"> → Pursue advances in the area of pedestrian protection with solutions that also help to make vehicles lighter. → Develop a comprehensive offering of pedestrian protection solutions.
02 CLEAN MOBILITY	VEHICLE WEIGHT REDUCTION AND EMISSIONS CONTROL SYSTEMS	<ul style="list-style-type: none"> → Continued to develop the program for making vehicles lighter and more aerodynamic to reduce CO₂ emissions. → Expanded production of lower weight tailgates. → Programs ongoing on high performance composite materials. → Updated new NOx emissions reduction system, DINOx Compact, adding to Plastic Omnium Auto Inergy's range of offers in this area. 	<ul style="list-style-type: none"> → Continue innovation programs on high performance composite materials for vehicle bodies and semi structural and structural components. → Monitor evolution of fuel systems – gas, natural gas, diesel, biofuels or hydrogen – to anticipate new energy storage solutions.
03 HOUSEHOLD WASTE MANAGEMENT	SORTING AND RECYCLING	<ul style="list-style-type: none"> → New aboveground containers launched to extend the range of self-serve waste disposal equipment. → Introduction of waste management programs to increase sorting and recycling. 	<ul style="list-style-type: none"> → Continue to deploy data management services to maximize efficiency of waste management plans for more rigorous cost management. → Support local communities in setting up customized programs.
04 PRESERVING FOSSIL FUELS	ECO-DESIGN AND RECYCLING	<ul style="list-style-type: none"> → Participation in research projects carried out by Club Creer (Cluster Research: Excellence in Ecodesign & Recycling) in which Plastic Omnium is a founding member. → Participation in VALEE and TRIPTIC projects involving the recovery of polypropylene from electrical and electronic equipment waste and to optimize sorting. → Production of line of 100% recyclable 4-wheel bins. → 47,885 tons of recycled material processed in company plants. 	<ul style="list-style-type: none"> → Continue actions to reduce carbon footprint of motor vehicles and waste containerization equipment. → Increase the percentage of recycled plastic used in production of rolling waste containers. → Support the development of recycling channels for end-of-life auto parts and vehicles in order to meet 2015 recovery and recycling goals.
05 GREEN MATERIALS	REDUCING CARBON FOOTPRINT	<ul style="list-style-type: none"> → Sale of 100% polyethylene waste collection containers produced from sugarcane. 	<ul style="list-style-type: none"> → Expand range of 100% vegetal-based products.

Balance sheet

Assets

In thousands of euros	December 31, 2013	December 31, 2012
Goodwill	334,442	335,525
Intangible assets	342,604	350,245
Property, plant and equipment	961,782	897,126
Investment property	42,053	15,200
Investments in associates	7,676	6,282
Available-for-sale financial assets	1,803	2,734
Other non-current financial assets	58,750	60,518
Deferred tax assets	71,723	74,871
Total non-current assets	1,820,833	1,742,501
Inventories	282,136	271,791
Finance receivables	36,496	40,036
Trade accounts receivable and related receivables	590,979	561,975
Other receivables	216,167	204,008
Other current financial receivables	2,856	1,777
Hedging instruments	1,192	314
Cash and cash equivalents	549,120	328,089
Total current assets	1,678,946	1,407,990
Assets held for sale	-	1,210
TOTAL ASSETS	3,499,779	3,151,701

Equities and liabilities

In thousands of euros	December 31, 2013	December 31, 2012
Common stock	9,299	8,782
Treasury stock	(44,348)	(28,556)
Additional paid-in capital	65,913	65,913
Retained earnings and revaluation reserve	668,270	555,615
Profit for the period	193,211	173,382
Equity attributable to owners of the Parent company	892,345	775,136
Attributable to non-controlling interests	39,918	41,870
Total equity	932,263	817,006
Non-current borrowings	901,919	605,086
Provisions for pensions and other post-employment benefits	66,506	80,352
Non-current provisions	17,668	12,218
Non-current government grants	11,883	13,195
Deferred tax liabilities	54,177	55,915
Total non-current liabilities	1,052,153	766,766
Bank overdrafts	6,216	6,864
Current borrowings	86,860	186,952
Current debt	163	3,382
Hedging instruments	9,980	20,420
Current provisions	46,354	52,990
Current government grants	263	276
Trade payables	865,099	792,860
Other operating liabilities	500,428	504,185
Total current liabilities	1,515,363	1,567,929
Liabilities related to assets held for sale	-	-
Total equity and liabilities	3,499,779	3,151,701

Income Statement

In thousands of euros	Year 2013	%	Year 2012	%
Revenue	5,124,547	100.0%	4,806,171	100.0%
Cost of goods and services sold	(4,343,890)	- 84.8%	(4,118,652)	- 85.7%
Gross profit	780,657	15.2%	687,519	14.3%
Net research and development costs	(120,683)	- 2.4%	(97,514)	- 2.0%
Selling costs	(61,385)	- 1.2%	(60,771)	- 1.3%
Administrative expenses	(203,950)	- 4.0%	(194,152)	- 4.0%
Operating margin before amortization of intangible assets acquired in business combinations	394,638	7.7%	335,082	7.0%
Amortization of intangible assets acquired in business combinations	(18,698)	- 0.4%	(18,122)	- 0.4%
Operating margin after amortization of intangible assets acquired in business combinations	375,940	7.3%	316,960	6.6%
Other operating income	802	0.0%	15,165	0.3%
Other operating expenses	(42,749)	- 0.8%	(43,358)	- 0.9%
Finance costs	(48,087)	- 0.9%	(34,562)	- 0.7%
Other financial income and expenses, net	(9,563)	- 0.2%	(10,632)	- 0.2%
Share of profit/(loss) of associates	882	0.0%	243	-
Profit from continuing operations before income tax and after share of associates	277,226	5.4%	243,816	5.1%
Income tax	(69,222)	- 1.4%	(62,313)	- 1.3%
Net income	208,004	4.1%	181,503	3.8%
Net profit attributable to non-controlling interests	14,793	0.3%	8,121	0.2%
Net profit attributable to owners of the Parent company	193,211	3.8%	173,382	3.6%
Net earnings per share attributable to owners of the Parent company				
• Basic earnings per share (in €)	1.32		1.21	
• Diluted earnings per share (in €)	1.28		1.19	



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Incorporated in France with limited liability and issued capital of 9,298,621 euros
Headquarters: 19, avenue Jules Carteret – 69007 Lyon – France
Registered in Lyon, no. 955 512 611 – APE business identification code: 6420 Z

Plastic Omnium thanks all those who have contributed to the production of this activity report as well as the employees appearing in photos.

This document is also available in French.

The report is available on the www.plasticomnium.com website and is accessible to people with visual impairment.

Writing and project coordination: Cap & Cime PR.

Design and production: **IAVAS WORLDWIDE PARIS**.

Translation: ALTO international

Photo essay: Céline Clanet.

Photo credits: Air Picard' images, Peter Allan, Jorge Amtmann Ituarte, Jean-Lionel Dias, Patrick Galabert, Anton Kostov, Michel Labelle, Stéphane Muratet, Paweł Postaleniec, Fred Tanneau/AFP. DK Limited/Corbis.

Our thanks to the communications departments and photo libraries of BMW and Porsche.

This document is printed on paper Triple Star certified PEFC.

Printed in France – April 2014.

Considered today a benchmark reference in its automotive and environmental businesses, Compagnie Plastic Omnium has become in 67 years the world leader in automotive body equipment, fuel systems and waste management solutions.

The independent and innovative leader continued to grow in 2013, with revenue of 5.1 billion euros, 110 plants, including 5 new plants in China, and the construction of a new R&D center in France.

A leader responding to two major issues: ever safer, better performing and less polluting cars and ever more beautiful and healthy growing cities.

The commitment of our 22,000 employees, the sustainability of our shareholders and the loyalty of our auto manufacturer and community customers are our greatest reward.

Your mark of confidence.

