



PLASTIC OMNIUM

LETTER TO OUR SHAREHOLDERS

SEPTEMBER 2016



P.3 PERFORMANCE



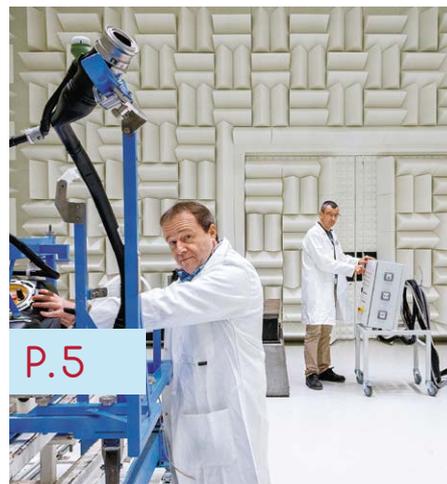
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In the first half of 2016, our revenue of €3.2 billion was up by 11%, and our profitability was growing even faster, with an operating margin up by nearly 13%.

LAURENT BURELLE
CHAIRMAN AND
CHIEF EXECUTIVE OFFICER

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MESSAGE

from the Chairman and Chief Executive Officer



You can find the presentation of the 2016 half-year results at www.plasticomnium.com



TO OUR SHAREHOLDERS,

During the first half of 2016, Plastic Omnium once again achieved a record level of revenue and results. Our revenue of €3.2 billion was up by 11%, and our profitability was growing even faster, with an operating margin up by nearly 13%. For the first time, our operating margin exceeded the historic level of 10%. At the same time, our net debt has been even further reduced. Such performance is proof of the continued commitment of our employees to operational excellence – total quality in development and production, and perfect logistics. This operational excellence, together with a policy of sustained investments for globalizing our industrial footprint and designing products that are always increasingly innovative, makes it possible for us to win market share and to log our development over the long term. For a family-run group such as ours, this is fundamental, and this strategy is sustained by a financing structure that is continually improved upon.



Such performance is proof of the continuous commitment of our employees to operational excellence.

LAURENT BURELLE
Chairman and
Chief Executive Officer

It is this extremely healthy financial position which has made it possible for us to seize an opportunity for sizeable external growth, with the acquisition of Faurecia's Exterior Systems, carried out on July 29. We will thus achieve a pro forma revenue of approximately €7.5 billion for the year 2016. Such size significantly increases our capacities for innovation and growth. It will make it possible for us to offer manufacturers new solutions to respond to automotive technological changes.

Thank you for your confidence.



€3.2 billion
revenue
+8%

€267 million
operating
margin
+12.7%

€155 million
net profit,
Group share
+9.5%

€383 million
EBITDA
+10.5%

€92 million
free cash-flow

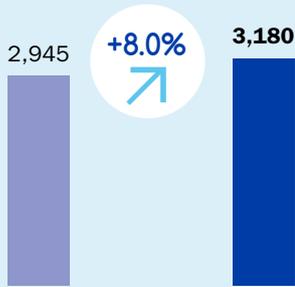
€263 million
net debt



2016 half-year results

Strong growth and further improvement of industrial performance in the first half of 2016

Change in economic revenue in millions of euros

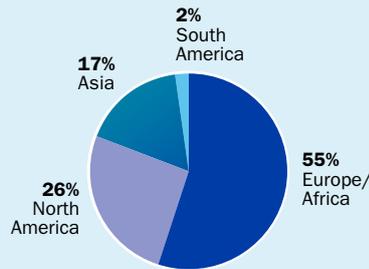


H1 2015 H1 2016

Strong growth attributable to the Automotive Division

Economic revenue for Plastic Omnium Automotive amounted to €2,992.8 million. It grew by 8.7% and by **11.9%** at constant exchange rates, in the course of worldwide automobile production which was up by 2.2% in first-half 2016, for a **market outperformance of 9.7 points** higher than the forecasts announced by the Group.

Distribution of revenue by region

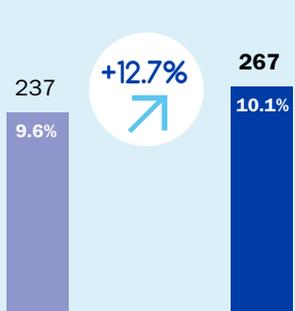


The increase in revenue was driven by Europe and Asia.

In Europe, 33 new programs were launched during the course of first-half 2016. Activity was particularly sustained in France (+10.7%) and in Spain (+11.5%)

as well as in England (+27.3%). Moreover, the development of SCR for reducing diesel vehicles emissions was confirmed, with an increase of 37% over the first half. Activity expanded in Asia by 11.7%, at constant exchange rates, supported by China, where the Group benefited from intense investment made during the course of the last three years in order to grow the industrial footprint and to win market share.

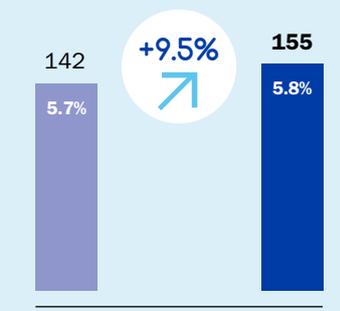
Operating margin in millions of euros and as a percentage of consolidated revenue



H1 2015 H1 2016

Operating margin reached the **historic level of 10.1%** of consolidated revenue. The Automotive Division benefited from a high utilization rate (85%) of its production capacity worldwide. Operational excellence for the 88 new programs launched during the course of the first six months of the year, accompanied by strict cost control, also contributed to improvement of the operating margin.

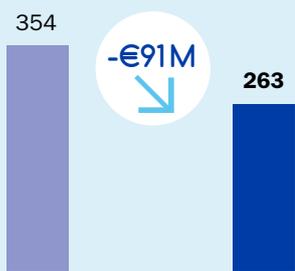
Net profit – Group share in millions of euros and as a percentage of consolidated revenue



H1 2015 H1 2016

The net profit - Group share was €155 million, an increase of 9.5%.

Net debt in millions of euros



H1 2015 H1 2016

Net debt came to €263 million, down by €5 million in comparison with December 31, 2015, after €61 million in dividends and €33 million in share buy-backs. It now represents **20% of equity and 0.4 times EBITDA**.

Outlook

Over the whole of 2016, at constant scope, Plastic Omnium will be driven by the same dynamic as in the first half-year, and will continue its profitable growth generating cash-flow.

Following the acquisition on July 29, 2016 of Faurecia's Exterior Systems operations, the Plastic Omnium Group, thus reinforced, will realize pro forma revenue along the order of €7.5 billion in 2016. The company has over 32,000 employees, with 136 plants and 22 R&D centers throughout the world.



HIGHLIGHTS

At the heart of current Group news

JANUARY 2016 — APPOINTMENT

Jean-Michel Szczerba, Director and Chief Operating Officer, became Co-Chief Executive Officer of Plastic Omnium on January 1, 2016.



FEBRUARY 2016 — PLASTIC OMNIUM RECEIVES AWARD FROM TOYOTA

Plastic Omnium received the “Global Contribution Award” from Toyota, given at the annual convention of its suppliers, which was held in Nagoya (Japan), on February 26, 2016. This is the highest distinction given by Toyota to its suppliers. The trophy rewards the equipment manufacturers with the highest performance of the year.

1946 - 2016



APRIL 2016 — OFFICIAL VISIT OF THE PRESIDENT OF THE REPUBLIC

Last April 15, François Hollande, President of the French Republic, and Laurent Burelle, Chairman and Chief Executive Officer of Plastic Omnium, inaugurated α-Alphatech, the R&D Center of Venette. This event, timed on the anniversary date of Plastic Omnium’s founding, was the occasion for celebrating the dynamism and the innovative force which has been supporting the Group’s development since 1946.



DID YOU KNOW?

In 2020

in Europe, automobiles will have to emit 95 g of CO₂ per kilometer on average (as compared with 130 g today)

24 innovations

patented in order to equip the tanks of hybrid vehicles with the INBAFFLE device, which reduces noise from sloshing

1 vehicle out of 5

in the world is equipped with Plastic Omnium fuel and emission-control systems

Upon the occasion of the TECMA (Madrid, Spain) and IFAT (Munich, Germany) trade fairs, Plastic Omnium presented its very latest waste-management solutions.

Visitors particularly appreciated products pertaining to electronic management: collection management (Optimanager-Optinet), control of the refilling level (Optifill), and control of access to the container (Optiaccess). The innovative solutions in bio waste (5th stream) also met with complete success, just as did the new M4[®] underground container terminal.



JUNE 2016 — OPENING OF THE NEW CLIENT SERVICE CENTER IN LYON



The Center accommodates 130 persons, notably, the client service department, which manages 6 million residents and receives 250,000 calls per year.



NOVELTY...



An anechoic chamber which makes it possible to study the noise from displacement of fuel in the hybrid-vehicle tanks.

SITE VISIT — SHAREHOLDERS' VISIT TO THE RESEARCH & DEVELOPMENT CENTER α-ALPHATECH IN COMPIÈGNE ON NOVEMBER 9, 2016

On next November 9, Plastic Omnium is holding a visit for its shareholders in its Research & Development Center in Compiègne. Because the number of seats is limited, please be so kind as to register

- either by email at the following address investor.relations@plasticomnium.com
- or by telephone by dialing the toll-free number

N° Vert 0 800 777 889



Alphavision
virtual-reality room

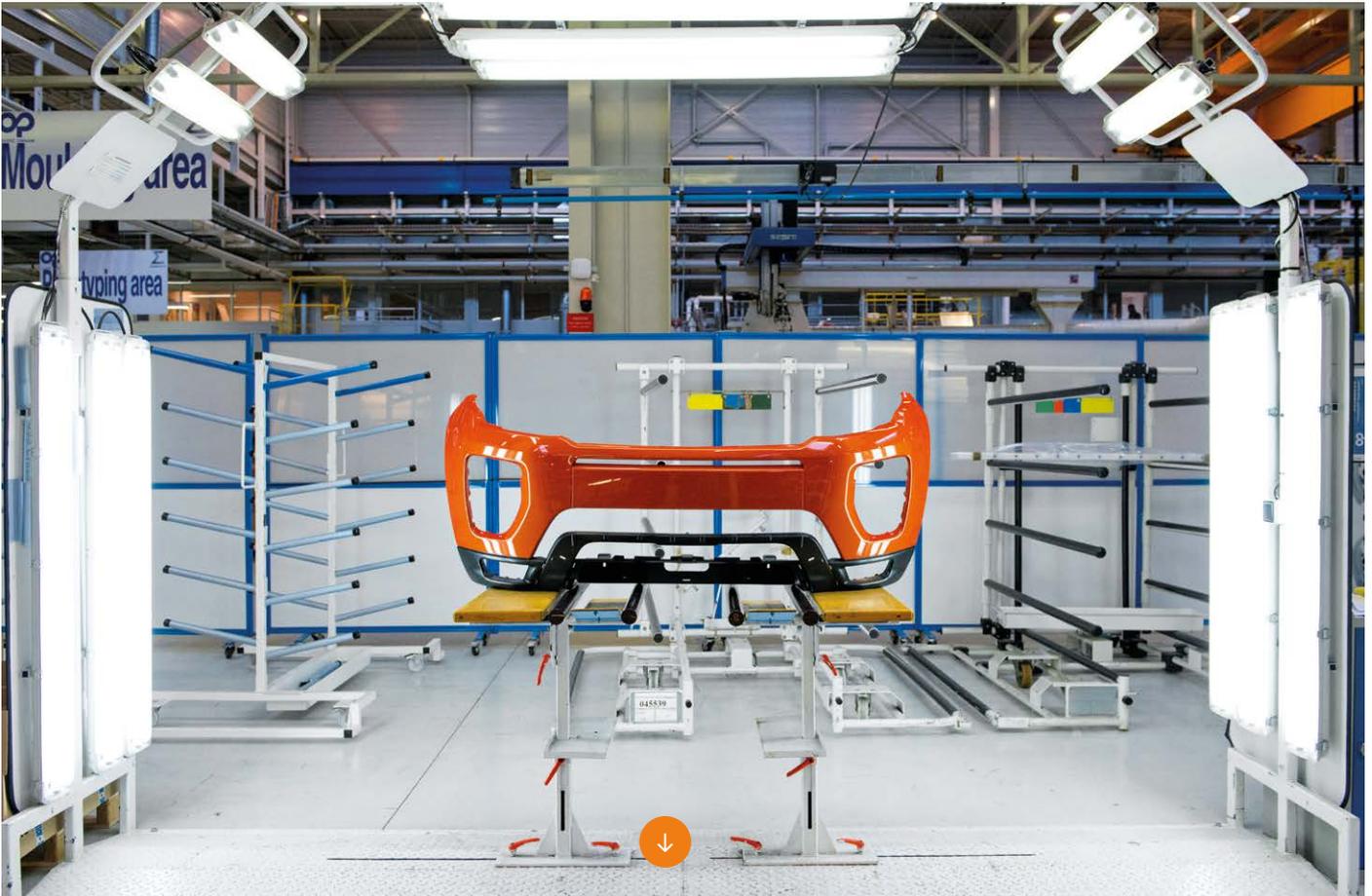


24,000 m²
dedicated to research
and innovation



DECIPHERING THE DATA

These events are making history for the Group



FAURECIA'S EXTERIOR SYSTEMS, A HISTORIC ACQUISITION

Last July 11, the European Commission authorized the acquisition by Plastic Omnium of Faurecia's Exterior Systems business, subject to the acceptance of a certain number of divestment commitments.

The acquisition was carried out on July 29, 2016, for an enterprise value of €665 million, paid out of the Group's own resources.

AN ACQUISITION OF SIGNIFICANT SCOPE, BOTH IN TERMS OF ITS GEOGRAPHIC FOOTPRINT AND CUSTOMERS

The revenue set out by Plastic Omnium, €1.2 billion, confirms the strategic and industrial relevance of the transaction. It includes €1.1 billion in revenue in bumper-production operations (or close to 75% of the initial scope), including €800 million in Germany, where Plastic Omnium was not present in the production of body exterior systems. Close to half of this revenue was achieved with new customers, and 40% with premium customers.

July 29, 2016
acquisition
carried out

5,500
employees

€1.2 billion
in revenue



“ This acquisition increased the size of Plastic Omnium Auto Exterior by 50%, and added an R&D Center of 300 persons in Germany ”



AN ACCRETIVE ACQUISITION, WITH STRONG POTENTIAL FOR IMPROVEMENT

This acquisition, which was immediately accretive, produces an annual operating margin of €50 million, and will generate an additional €70 million in synergies by the year 2019.

A REINFORCED WORLDWIDE NO. 1 POSITION

This transaction made it possible for Plastic Omnium to reinforce its position as global leader in body exterior systems, with a global market share increased to 15%. It created industrial coverage of five new plants in Germany, which became the top country contributing to revenue of the Auto Exterior division and of the Group. In addition, this acquisition created new ties with a great number of customers.

A REINFORCED INNOVATION CAPACITY

Lastly, it increased the size of Plastic Omnium Auto Exterior by 50%, and added an R&D Center of 300 persons in Germany, to the 1,300 engineers who are already developing in that business, throughout the world, systems that are lighter, more aerodynamic, and better integrated. It thus increased the capacities for innovation and growth in the face of technological developments to come.



YOUR NEXT RENDEZ-VOUS



AUTOMOTIVE



PARIS – *Le Mondial de l'Automobile* (Paris Motor Show)
October 1 - 16, 2016



ENVIRONMENT

LYON
Pollutec Exhibition
November 29 to
December 2, 2016



DID YOU KNOW?

The Plastic Omnium Group is going to invest over €100 million to put into place industrial standards and processes within the Faurecia Auto Exterior plants.



SHAREHOLDER INFORMATION

Plastic Omnium & You



Change in share price in euros



The stock symbol of Plastic Omnium shares is listed on the NYSE and on Euronext Paris (Compartment A), and is a component of the SBF 120, CAC Mid 60 and SRD indices (ISN code: FR0000124570).

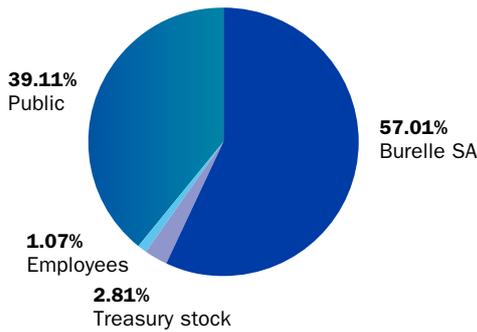
Key trading data at July 26, 2016

Market capitalization
€4,354M

Closing price
€28.6

Number of shares
152,476,720

Distribution of share capital at June 30, 2016



FINANCIAL AGENDA

OCTOBER 20, 2016
Reporting of quarterly information from 3rd quarter 2016

FEBRUARY 23, 2017
Reporting of annual results for 2016

APRIL 25, 2017
Reporting of quarterly information from 1st quarter 2017

SHAREHOLDER AGENDA

NOVEMBER 9, 2016
Visit to the α-Alphatech Research & Development Center in Compiègne

APRIL 27, 2017
Shareholders' Meeting 2017



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